



## Improved EASE and New Application Releases

## EASE

Further to a recent communication announcing enhancements to our lending processes, we are pleased to announce enhancements to our EASE system. For users that are familiar with EASE, you will now find that screens are modified to be consistent with the application forms, in addition to enhancing the field descriptions to minimize errors.

Some of the enhancements include updates and clarifications for entering mandatory fields as the system will now validate that the new mandatory fields are entered. The following enhancements have been added to the 'Borrower' and 'Co-borrower' tabs to help avoid delays:

- Simply indicating consent to credit check on EASE rather than on a separate document
- Providing previous employer if at current employer for less than two years
- If selecting current address at two years or less, you will be asked to provide previous home street address
- If Social Insurance Number (SIN) is provided in the identification section, it will be validated against the value entered in the Borrower's information section

If you are new to EASE or haven't used EASE in a while, either <u>register</u> to obtain a password or <u>log in</u>. Once set up you can begin entering loan applications online immediately.

We have also made improvements in the way that B2B Bank staff interacts with Primerica Representatives so that the funding time can be minimized. Beginning December 15, 2014, we will attempt to contact Representatives by phone if mandatory information is missing.

## New B2B Bank RSP Loan Application

As of December 15<sup>th</sup>, 2014, we released a new RSP Loan application. Changes were made to the application to match the enhancements made to EASE.

Please begin using these new forms immediately in order to expedite your clients' loan applications. For help in filling out the new form, have a look at our NEW <u>Sample</u> <u>Application</u>available online through the Primerica Resource Centre at <u>b2bbank.com/primerica</u> or call B2B Bank Client Services at 1.800.263.8349 for more details.

## New B2B Bank Dealer Services Applications

As a result of recent legislation amendments (including AML and addenda updates to both Nova Scotia and Alberta Locked-in plans), we have updated all B2B Bank Dealer Services intermediary account opening applications.

The new applications are now posted online at <u>b2bbank.com/dealerservices</u> under the 'Forms' section. Online applications through Advisor Access will be updated Friday, January 2<sup>nd</sup>, 2015.

Please start using the updated versions immediately as existing copies of the applications will only be accepted until December 31, 2014. If you have any questions, please contact B2B Bank

Dealer Services at 1.800.387.2087.

Thank you for your continued support, Primerica.



199 Bay Street, Suite 600 PO Box 279 STN Commerce Court Toronto, ON M5L 0A2 <u>b2bbank.com</u>



199 Bay Street, Suite 610 PO Box 35 STN Commerce Court Toronto ON M5L 0A3 b2bbank.com/dealerservices

B2B Bank does not provide investment advice to individuals or advisors and does not endorse nor promote any investment products. The dealer and advisor, not B2B Bank, are responsible for determining the suitability of investments for their clients and for informing them of the risks associated with borrowing to invest. B2B Bank acts solely in the capacity of lender and loan account administrator. Any loan approval from B2B Bank should not be construed as an endorsement of any investment choice, program or strategy. All loans are subject to credit approval and borrowed monies are due and payable regardless of the performance of the investments purchased. B2B Bank reserves the right to request additional information or documentation at its sole discretion. The B2B Bank RSP Loan Program is available exclusively through licensed financial advisors.

B2B Bank Dealer Services includes B2B Bank Financial Services Inc. (an MFDA member), B2B Bank Securities Services Inc. (an IIROC member, Member - Canadian Investor Protection Fund) and B2B Bank Intermediary Services Inc. (an AMF-regulated dealer operating in Quebec). B2B Bank is a trademark used under license.