

Dealer Review

At B2B Bank, we're committed to making it easier for advisors and dealers to do business with us. That's why we provide dealer head offices with two easy-to-use online review options to suit their needs.

Option A: Dealer review access

This option allows dealers to control and monitor all loan applications submitted by their advisors.

- The dealer is provided access to EASE, our online application tool, to review applications.
- All loan applications submitted by advisors, including paper applications, are filtered through EASE for online dealer review.
- The dealer reviews and approves or declines each loan application.
- After the dealer approves the application, B2B Bank will begin the initial adjudication process.

TIP: To provide advisors and their clients with the best possible service and to avoid cancellations, applications should be reviewed by the dealer in a timely manner. After 90 days, applications pending approval from the dealer will be cancelled.

Option B: Dealer view only access

This option provides the dealer with view only access of all applications submitted.

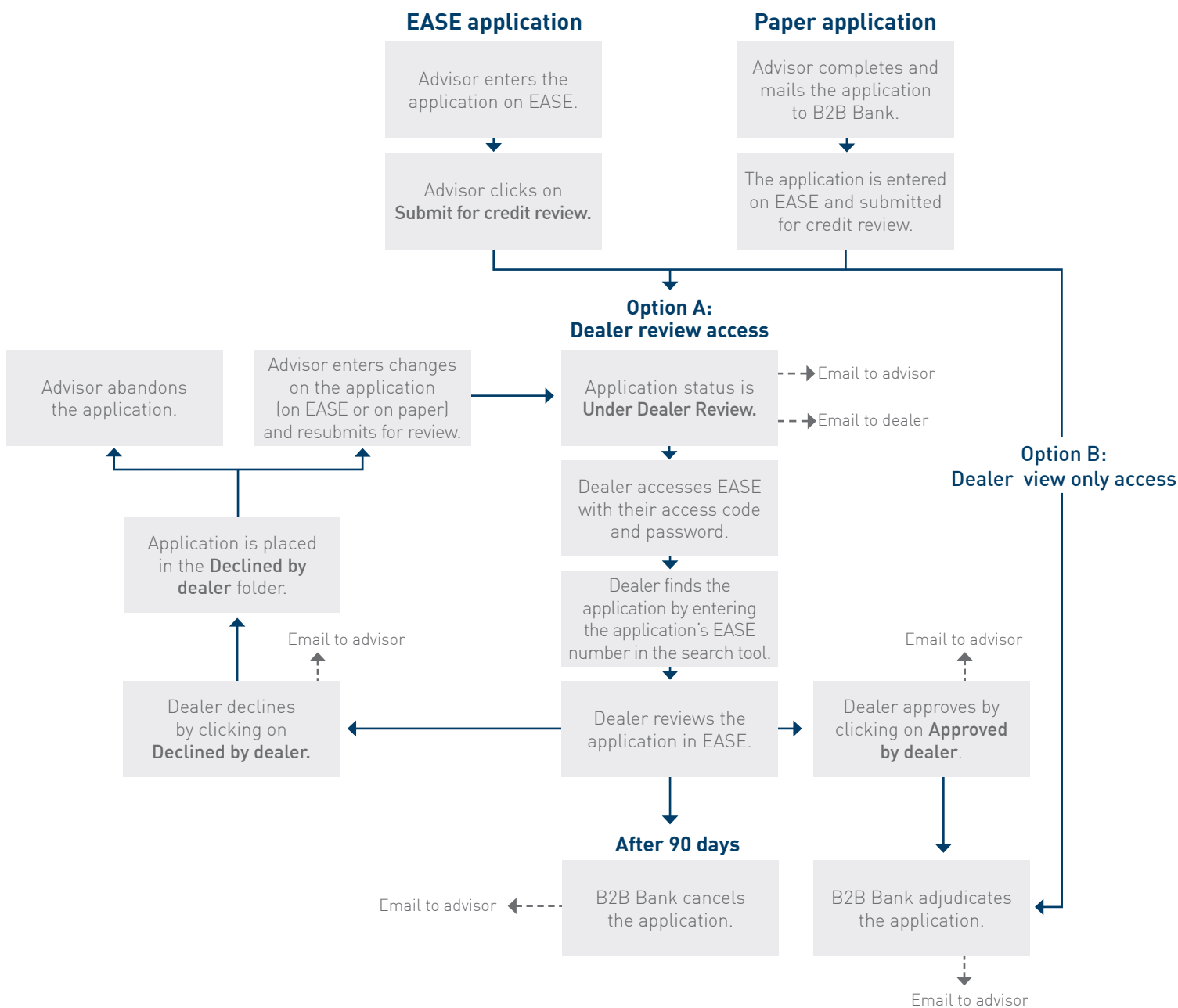
- The dealer is given access to EASE to view all applications submitted by their advisors.
- The dealer is not provided with the interactive capability of approving or declining applications online.
- B2B Bank will adjudicate all loan applications as soon as they are submitted by advisors, without waiting for approval from the dealer.

NOTE: This option is not available to IIROC dealers.

EASE reports

Through both options, dealers benefit from a variety of reports available on EASE, allowing them to analyze sales and historical trends. Dealers can easily customize these reports by selecting the desired criteria from a range of options. The reports will display useful information, such as details of a loan application or the total amount of loans processed/funded during the selected time period.

Dealer review workflow



Getting started

Only a few simple steps are required to sign up for our online dealer review:

1. The dealer must review, sign and submit the dealer review *EASE Acknowledgement and Agreement* and the *EASE User Request* form.
2. B2B Bank will then organize an information session and provide the EASE user ID and password.
3. The dealer is now ready to log in to EASE to review all loan applications.

Contact an Operations Relationship Representative or a Client Services Representative at **1.800.263.8349** to get started today!

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For advisor information only