

# THIRD QUARTER 2016

#### SUPPLEMENTARY INFORMATION FOR THE PERIOD ENDED JULY 31, 2016

#### Consolidated results Highlights Consolidated statement of income 2 2 Consolidated statement of comprehensive income Other income 3 Non-interest expenses 3 Business lines selected information **Financial condition** Consolidated balance sheet 5 6 Deposits Assets under administration and assets under management 6 Capital management 7 Regulatory capital Risk-weighted assets 9 Basel III leverage ratio 10 Risk management Allowances for credit losses 11 Provision for credit losses 12 Residential mortgage loans and HELOCs 13 Non-GAAP financial measures Reconciliation of GAAP and related non-GAAP financial measures 14 For further information, please contact: Susan Cohen Director, Investor Relations 514-284-4500 #4926 susan.cohen@banquelaurentienne.ca

- The financial information in this document is in Canadian dollars and is based on unaudited condensed interim consolidated financial statements prepared under International Financial Reporting Standards (IFRS).
- Certain comparative figures have been reclassified to conform to the current year presentation.

# HIGHLIGHTS

HIGHLIGHTS							FOR	THE THREE	IOM E	NTHS ENDED	)						FOF	R THE NINE I	MON	THS ENDED		FOR THE YEAR ENDED
In thousands of Canadian dollars, except per share and percentage amounts (Unaudited)	осто	BER 31 2016		JULY 31 2016		APRIL 30 2016	JA	NUARY 31 2016	00	CTOBER 31 2015		JULY 31 2015		APRIL 30 2015	JΑ	ANUARY 31 2015		JULY 31 2016		JULY 31 2015	00	2015
Profitability		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010		2010
Total revenue	\$	_	\$	229,077	\$	226,803	\$	223,202	\$	231,649	\$	226,638	\$	220,679	\$	218,160	\$	679,082	\$	665,477	\$	897,126
Net income (loss)	\$	_	\$	45,137	\$	45,714	\$	42,676	\$	(18,719)	\$		\$		\$	35,835	\$	133,527	\$	121,189	\$	102,470
Diluted earnings (loss) per share	\$	_	\$	1.34	\$	1.43	\$	1.36	\$	(0.73)	\$		\$		\$	1.15	\$	4.13	\$	3.94	\$	3.21
Return on common shareholders' equity [1]		-%		11.2%		12.5 %		11.6%		(6.1)%		12.1 %		11.8 %		9.9 %		11.7%		11.3 %		6.8 %
Net interest margin on average earning assets		-%		1.69%		1.71 %		1.78%		1.84 %		1.85 %		1.84 %		1.83 %		1.73%		1.84 %		1.84 %
Efficiency ratio [1]		<b>-</b> %		70.1%		70.6 %		70.3%		104.6 %		71.1 %		71.9 %		73.7 %		70.3%		72.2 %		80.6 %
Operating leverage		—% —%		0.7%		(0.3)%		n. m.		n. m.		1.3 %		2.4 %		1.9 %		2.7%		0.8 %		(10.1)%
Effective tax rate		—» —%		23.7%		23.4 %		23.4%		n. m.		22.6 %		21.4 %		21.2 %		23.5%		21.8 %		23.2 %
Adjusted financial measures [1]																						
Adjusted net income	\$	_	\$	46,067	\$	46,696	\$	43,708	\$	44,127	\$	45,291	\$	42,313	\$	40,468	\$	136.471	\$	128,072	\$	172,199
	\$	_	ę	1.37	\$	1.46	\$	1.39	\$	1.44	\$		\$		\$	1.32	\$	4.23	\$	4.17	\$	5.62
Adjusted diluted earnings per share	Ą	- -%	Ą	11.4%	Ą	12.8 %	Ą	11.9%		12.1 %	φ	12.4 %	φ	12.1 %	φ	11.3 %	φ	4.23 12.0%	Φ	12.0 %	φ	12.0 %
Adjusted return on common shareholders' equity		,,																				
Adjusted efficiency ratio		-%		70.1%		70.6 %		70.3%		70.8 %		71.1 %		71.9 %		71.4 %		70.3%		71.5 %		71.3 %
Adjusted operating leverage		—%		0.7%		(0.3)%		0.6%		0.4 %		1.3 %		(0.7)%		(1.5)%		1.6%		(0.3)%		(0.4)%
Adjusted dividend payout ratio		<b>—</b> %		43.6%		39.7 %		42.5%		38.9 %		37.8 %		39.2 %		41.1 %		41.9%		39.3 %		39.2 %
Per common share Share price																						
High	\$	_	\$	52.86	\$	51.15	\$	55.82	\$	53.26	\$	50.87	\$	50.49	\$	51.84	\$	55.82	\$	51.84	\$	53.26
-	\$	_	\$	47.67	\$	44.38	\$	42.42	\$	43.80	\$		\$		\$	46.28	\$	42.42	-	46.11	\$	43.80
Low																			\$			
Close	\$	_	\$	48.41	\$	49.78	\$	47.70	\$	52.97	\$		\$		\$	46.81	\$	48.41	\$	49.48	\$	52.97
Price / earnings ratio (trailing four quarters)		—х		14.2x		14.2x		14.0x		16.5x		9.8x		9.9x	_	10.4x		14.2x		9.8x		16.5x
Book value	\$	_	\$	48.23	\$	47.34	\$	46.32	\$	46.33	\$		\$		\$	46.34	\$	48.23	\$	47.45	\$	46.33
Market to book value		<b>-</b> %		100%		105 %		103%		114 %		104 %		103 %		101 %		100%		104 %		114 %
Dividends declared	\$	_	\$	0.60	\$	0.58	\$	0.58	\$	0.56	\$	0.56	\$	0.54	\$	0.54	\$	1.76	\$	1.64	\$	2.20
Dividend yield		-%		5.0%		4.7 %		4.9%		4.2 %		4.5 %		4.5 %		4.6 %		4.8%		4.4 %		4.2 %
Dividend payout ratio		<u>-%</u>		44.6%		40.6 %		43.6%		n. m.		38.8 %		40.3 %		46.7 %		42.9%		41.6 %		68.6 %
Financial condition (in millions of Canadian dollars)																						
Balance sheet assets	\$	_	\$	40,298	\$	41,024	\$	40,267	\$	39,660	\$	39,558	\$	37,656	\$	37,435	\$	40,298	\$	39,558	\$	39,660
Loans and acceptances	\$	_	\$	32,043	\$	31,413	\$	30,694	\$	30,093	\$	28,655	\$	28,111	\$	27,760	\$	32,043	\$	28,655	\$	30,093
Deposits	\$	_	\$	26,903	\$	27,285	\$	26,781	\$	26,604	\$	25,800	\$	24,960	\$	24,647	\$	26,903	\$	25,800	\$	26,604
Common shareholders' equity	\$	_	\$	1,471	\$	1,439	\$	1,404	\$	1,342	\$	1,374	\$	1,363	\$	1,341	\$	1,471	\$	1,374	\$	1,342
Number of common shares outstanding (end of period, in thousands)		_		30,496		30,393		30,319		28,957		28,957		28,945		28,945		30,496		28,957		28,957
Average assets	\$	_	\$	41,156	\$	40.524	\$	40,016	\$	39.430	\$		\$		\$	36,329	\$	40.566	\$	37,280	\$	37,822
	\$	_	\$	34,818	\$	34,058	\$	33,475	\$	32,563	\$	31,556	\$		\$	30,220	\$	34,117	\$	30,804	\$	31,248
Average earning assets  Average common shareholders' equity	\$	_	\$	1,455	\$	1,411	\$	1,383	\$	1,368	\$	1,372	\$		\$	1,335	\$	1,416	\$	1,352	\$	1,356
Quality of assets						· · · · · · · · · · · · · · · · · · ·																·
Gross amount of impaired loans	\$	_	\$	127,773	\$	114,767	\$	106,742	\$	138,641	\$	124,439	\$	131,853	\$	125,789	\$	127,773	\$	124,439	\$	138,641
Allowances for loan losses against impaired loans		_		(35,603)		(39,102)		(41,012)		(42,366)		(40,175)		(41,629)		(40,862)		(35,603)		40,175		(42,366)
Net impaired loans	\$		\$	92,170	\$	75,665	\$	65,730	\$	96,275	\$	84,264	\$	90,224	\$	84,927	\$	92,170	\$	84,264	\$	96,275
(as a % of loans and acceptances)	*	<b>-</b> %	•	0.29%	•	0.24 %	•	0.21%		0.32 %	-	0.29 %		0.32 %	•	0.31 %	•	0.29%	•	0.29 %	•	0.32 %
Provision for credit losses	\$		\$	8,200	\$	5,750	\$	9,100	\$	9,400	\$		\$		\$	10,500	\$	23,050	\$	25,500	\$	34,900
(as a % of average loans and acceptances)	· ·	<b>-</b> %		0.10%		0.08 %		0.12%		0.13 %		0.10 %		0.12 %		0.15 %		0.10%		0.12 %	-	0.12 %
Unrealized gains (losses) on the portfolio of available-for-sale securities	\$	_	\$	408	\$	(8,058)	\$	(19,712)	\$	(10,467)	\$	5,242	\$	16,616	\$	21,744	\$	408	\$	5,242	\$	(10,467)
Regulatory capital ratio																						
Common Equity Tier I - All-in basis		<b>-</b> %		7.9%		7.9 %		7.7%		7.6 %		7.7 %		7.8 %		7.8 %		7.9%		7.7 %		7.6 %
Other information																						
Number of full-time equivalent employees		_		3,631		3,627		3,718		3,656		3,761		3,746		3,718		3,631		3,761		3,656

[1] Refer to the Reconciliation of GAAP and related non-GAAP financial measures section.

# CONSOLIDATED STATEMENT OF INCOME

осто	BER 31	JULY 31																		
		30L1 31		APRIL 30	JA	NUARY 31	OC.	TOBER 31		JULY 31		APRIL 30	JAI	NUARY 31		JULY 31		JULY 31	OC.	TOBER 31
	2016	2016		2016		2016		2015		2015		2015		2015		2016		2015		2015
\$	_	\$ 270,618	\$	260,089	\$	264,781	\$	260,688	\$	261,357	\$	249,743	\$	262,329	\$	795,488	\$	773,429	\$	1,034,117
	_	9,272		8,565		8,804		9,213		10,045		9,749		11,137		26,641		30,931		40,144
	_	466		484		434		164		263		151		215		1,384		629		793
	_	13,904		15,735		17,399		20,864		17,608		15,772		11,860		47,038		45,240		66,104
	_	294,260		284,873		291,418		290,929		289,273		275,415		285,541		870,551		850,229		1,141,158
	_	115,700		111,142		111,568		107,940		108,999		105,568		113,026		338,410		327,593		435,533
	_	28,571		28,315		28,296		27,554		28,627		28,068		28,853		85,182		85,548		113,102
	_	1,583		1,587		1,640		4,086		4,033		3,938		4,037		4,810		12,008		16,094
	_	415		401		416		682		385		150		129		1,232		664		1,346
	_	146,269		141,445		141,920		140,262		142,044		137,724		146,045		429,634		425,813		566,075
	_	147,991		143,428		149,498		150,667		147,229		137,691		139,496		440,917		424,416		575,083
	_	81,086		83,375		73,704		80,982		79,409		82,988		78,664		238,165		241,061		322,043
	_	229,077		226,803		223,202		231,649		226,638		220,679		218,160		679,082		665,477		897,126
	_	1,267		1,337		1,405		1,465		1,531		1,531		1,472		4,009		4,534		5,999
	_	8,200		5,750		9,100		9,400		7,000		8,000		10,500		23,050		25,500		34,900
	_	160,474		160,066		157,011		242,340		161,037		158,750		160,697		477,551		480,484		722,824
	_	59,136		59,650		55,686		(21,556)		57,070		52,398		45,491		174,472		154,959		133,403
	_	13,999		13,936		13,010		(2,837)		12,904		11,210		9,656		40,945		33,770		30,933
\$	_	\$ 45,137	\$	45,714	\$	42,676	\$	(18,719)	\$	44,166	\$	41,188	\$	35,835	\$	133,527	\$	121,189	\$	102,470
	_	4,246		2,399		2,398		2,406		2,399		2,398		2,399		9,043		7,196		9,602
\$	_	\$ 40,891	\$	43,315	\$	40,278	\$	(21,125)	\$	41,767	\$	38,790	\$	33,436	\$	124,484	\$	113,993	\$	92,868
dsl																'				
,	_	30.428		30.344		29.623		28.957		28.951		28.945		28.942		30.130		28.946		28,949
	_					,														28,955
		55,.20						=0,000		20,000		20,002		20,000				20,000		
\$	_	\$ 1.34	\$	1.43	\$	1.36	\$	(0.73)	\$	1.44	\$	1.34	\$	1.16	\$	4.13	\$	3.94	\$	3.21
\$	_	\$			•			` ,												3.21
	\$ \$	 	- 9,272 - 466 - 13,904 - 294,260 - 115,700 - 28,571 - 1,583 - 415 - 146,269 - 147,991 - 81,086 - 229,077 - 1,267 - 8,200 - 160,474 - 59,136 - 13,999 \$ - \$ 45,137 - 4,246 \$ - \$ 40,891	- 9,272 - 466 - 13,904 - 294,260  - 115,700 - 28,571 - 1,583 - 415 - 146,269 - 147,991 - 81,086 - 229,077 - 1,267 - 8,200 - 160,474 - 59,136 - 13,999 \$ - \$ 45,137 \$ - 4,246 \$ - \$ 40,891 \$	- 9,272 8,565 - 466 484 - 13,904 15,735 - 294,260 284,873 - 115,700 111,142 - 28,571 28,315 - 1,583 1,587 - 415 401 - 146,269 141,445 - 147,991 143,428 - 81,086 83,375 - 229,077 226,803 - 1,267 1,337 - 8,200 5,750 - 160,474 160,066 - 59,136 59,650 - 13,999 13,936 \$ - \$45,137 \$45,714 - 4,246 2,399 \$ - \$40,891 \$43,315	- 9,272 8,565 - 466 484 - 13,904 15,735 - 294,260 284,873  - 115,700 111,142 - 28,571 28,315 - 1,583 1,587 - 415 401 - 146,269 141,445 - 147,991 143,428 - 81,086 83,375 - 229,077 226,803 - 1,267 1,337 - 8,200 5,750 - 160,474 160,066 - 59,136 59,650 - 13,999 13,936 \$ - \$ 45,137 \$ 45,714 \$ - 4,246 2,399 \$ - \$ 40,891 \$ 43,315 \$  - 30,428 30,344 - 30,428 30,344  \$ - \$ 30,428 30,344	—       9,272       8,565       8,804         —       466       484       434         —       13,904       15,735       17,399         —       294,260       284,873       291,418         —       294,260       284,873       291,418         —       294,260       284,873       291,418         —       28,571       28,315       28,296         —       1,583       1,587       1,640         —       415       401       416         —       146,269       141,445       141,920         —       147,991       143,428       149,498         —       81,086       83,375       73,704         —       229,077       226,803       223,202         —       1,267       1,337       1,405         —       8,200       5,750       9,100         —       160,474       160,066       157,011         —       59,136       59,650       55,686         —       13,999       13,936       13,010         \$       —       \$45,137       \$45,714       \$42,676         —       4,246       2,399       2,398<	- 9,272 8,565 8,804 - 466 484 434 - 13,904 15,735 17,399 - 294,260 284,873 291,418  - 115,700 111,142 111,568 - 28,571 28,315 28,296 - 1,583 1,587 1,640 - 415 401 416 - 146,269 141,445 141,920 - 147,991 143,428 149,498 - 81,086 83,375 73,704 - 229,077 226,803 223,202 - 1,267 1,337 1,405 - 8,200 5,750 9,100 - 160,474 160,066 157,011 - 59,136 59,650 55,686 - 13,999 13,936 13,010 \$ - \$45,137 \$ 45,714 \$ 42,676 \$ - 4,246 2,399 2,398 \$ - \$40,891 \$ 43,315 \$ 40,278 \$	—       9,272       8,565       8,804       9,213         —       466       484       434       164         —       13,904       15,735       17,399       20,864         —       294,260       284,873       291,418       290,929         —       115,700       111,142       111,568       107,940         —       28,571       28,315       28,296       27,554         —       1,583       1,587       1,640       4,086         —       415       401       416       682         —       146,269       141,445       141,920       140,262         —       147,991       143,428       149,498       150,667         —       81,086       83,375       73,704       80,982         —       229,077       226,803       223,202       231,649         —       1,267       1,337       1,405       1,465         —       8,200       5,750       9,100       9,400         —       160,474       160,066       157,011       242,340         —       59,136       59,650       55,686       (21,556)         —       13,999       13,93	—       9,272       8,565       8,804       9,213         —       466       484       434       164         —       13,904       15,735       17,399       20,864         —       294,260       284,873       291,418       290,929         —       115,700       111,142       111,568       107,940         —       28,571       28,315       28,296       27,554         —       1,583       1,587       1,640       4,086         —       415       401       416       682         —       146,269       141,445       141,920       140,262         —       147,991       143,428       149,498       150,667         —       81,086       83,375       73,704       80,982         —       229,077       226,803       223,202       231,649         —       1,267       1,337       1,405       1,465         —       8,200       5,750       9,100       9,400         —       160,474       160,066       157,011       242,340         —       59,136       59,650       55,686       (21,556)         —       13,999       13,93	—       9,272       8,565       8,804       9,213       10,045         —       466       484       434       164       263         —       13,904       15,735       17,399       20,864       17,608         —       294,260       284,873       291,418       290,929       289,273         —       115,700       111,142       111,568       107,940       108,999         —       28,571       28,315       28,296       27,554       28,627         —       1,583       1,587       1,640       4,086       4,033         —       415       401       416       682       385         —       146,269       141,445       141,920       140,262       142,044         —       147,991       143,428       149,498       150,667       147,229         —       81,086       83,375       73,704       80,982       79,409         —       229,077       226,803       223,202       231,649       226,638         —       1,267       1,337       1,405       1,465       1,531         —       8,200       5,750       9,100       9,400       7,000	—       9,272       8,565       8,804       9,213       10,045         —       466       484       434       164       263         —       13,904       15,735       17,399       20,864       17,608         —       294,260       284,873       291,418       290,929       289,273         —       115,700       111,142       111,568       107,940       108,999         —       28,571       28,315       28,296       27,554       28,627         —       1,583       1,587       1,640       4,086       4,033         —       415       401       416       682       385         —       146,269       141,445       141,920       140,262       142,044         —       147,991       143,428       149,498       150,667       147,229         —       81,086       83,375       73,704       80,992       79,409         —       229,077       226,803       223,202       231,649       226,638         —       1,267       1,337       1,405       1,465       1,531         —       8,200       5,750       9,100       9,400       7,000	—         9,272         8,565         8,804         9,213         10,045         9,749           —         466         484         434         164         263         151           —         13,904         15,735         17,399         20,864         17,608         15,772           —         294,260         284,873         291,418         290,929         289,273         275,415           —         115,700         111,142         111,568         107,940         108,999         105,568           —         28,571         28,315         28,296         27,554         28,627         28,068           —         1,583         1,587         1,640         4,086         4,033         3,938           —         415         401         416         682         385         150           —         146,269         141,445         141,920         140,262         142,044         137,724           —         147,991         143,428         149,498         150,667         147,229         137,691           —         81,086         83,375         73,704         80,982         79,409         82,988           —         229,077 <th< td=""><td>—         9,272         8,565         8,804         9,213         10,045         9,749           —         466         484         434         164         263         151           —         13,904         15,735         17,399         20,864         17,608         15,772           —         294,260         284,873         291,418         290,929         289,273         275,415           —         115,700         111,142         111,568         107,940         108,999         105,568           —         28,571         28,315         28,296         27,554         28,627         28,068           —         1,583         1,587         1,640         4,086         4,033         3,938           —         415         401         416         682         385         150           —         146,269         141,445         141,920         140,262         142,044         137,724           —         147,991         143,428         149,498         150,667         147,229         137,691           —         81,086         83,375         73,704         80,982         79,409         82,988           —         229,077         <th< td=""><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137           —         466         484         434         164         263         151         215           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037           —         415         401         416         662         385         150         129           —         146,269         141,445         141,920         140,262         142,044         137,724         146,045           —         147,991         143,428         149,498         150,667         147,229         137,691         139,486</td><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137           —         466         484         434         164         263         151         215           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026           —         28,571         28,315         26,296         27,554         28,627         28,068         28,853           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037           —         415         401         416         682         385         150         129           —         146,269         141,445         141,920         140,262         142,044         137,724         146,045           —         147,991         143,428         149,498         150,667         147,229         137,661         19,498</td><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         416,269         141,445         141,920         140,262         142,044         137,724         146,045         249,634           —         147,991         143,248         149,498         150,667         147,229         137,691         139,496         <th< td=""><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         28,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         415         401         416         682         385         150         129         1,232           —         147,991         143,428         149,498         150,667         147,229         137,691         139,496         440,917      <tr< td=""><td>  -   9,272</td><td>  -   9,272   8,565   8,804   9,213   10,045   9,749   11,137   26,641   30,931     -   466</td></tr<></td></th<></td></th<></td></th<>	—         9,272         8,565         8,804         9,213         10,045         9,749           —         466         484         434         164         263         151           —         13,904         15,735         17,399         20,864         17,608         15,772           —         294,260         284,873         291,418         290,929         289,273         275,415           —         115,700         111,142         111,568         107,940         108,999         105,568           —         28,571         28,315         28,296         27,554         28,627         28,068           —         1,583         1,587         1,640         4,086         4,033         3,938           —         415         401         416         682         385         150           —         146,269         141,445         141,920         140,262         142,044         137,724           —         147,991         143,428         149,498         150,667         147,229         137,691           —         81,086         83,375         73,704         80,982         79,409         82,988           —         229,077 <th< td=""><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137           —         466         484         434         164         263         151         215           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037           —         415         401         416         662         385         150         129           —         146,269         141,445         141,920         140,262         142,044         137,724         146,045           —         147,991         143,428         149,498         150,667         147,229         137,691         139,486</td><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137           —         466         484         434         164         263         151         215           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026           —         28,571         28,315         26,296         27,554         28,627         28,068         28,853           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037           —         415         401         416         682         385         150         129           —         146,269         141,445         141,920         140,262         142,044         137,724         146,045           —         147,991         143,428         149,498         150,667         147,229         137,661         19,498</td><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         416,269         141,445         141,920         140,262         142,044         137,724         146,045         249,634           —         147,991         143,248         149,498         150,667         147,229         137,691         139,496         <th< td=""><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         28,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         415         401         416         682         385         150         129         1,232           —         147,991         143,428         149,498         150,667         147,229         137,691         139,496         440,917      <tr< td=""><td>  -   9,272</td><td>  -   9,272   8,565   8,804   9,213   10,045   9,749   11,137   26,641   30,931     -   466</td></tr<></td></th<></td></th<>	—         9,272         8,565         8,804         9,213         10,045         9,749         11,137           —         466         484         434         164         263         151         215           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037           —         415         401         416         662         385         150         129           —         146,269         141,445         141,920         140,262         142,044         137,724         146,045           —         147,991         143,428         149,498         150,667         147,229         137,691         139,486	—         9,272         8,565         8,804         9,213         10,045         9,749         11,137           —         466         484         434         164         263         151         215           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026           —         28,571         28,315         26,296         27,554         28,627         28,068         28,853           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037           —         415         401         416         682         385         150         129           —         146,269         141,445         141,920         140,262         142,044         137,724         146,045           —         147,991         143,428         149,498         150,667         147,229         137,661         19,498	—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         285,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         416,269         141,445         141,920         140,262         142,044         137,724         146,045         249,634           —         147,991         143,248         149,498         150,667         147,229         137,691         139,496 <th< td=""><td>—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         28,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         415         401         416         682         385         150         129         1,232           —         147,991         143,428         149,498         150,667         147,229         137,691         139,496         440,917      <tr< td=""><td>  -   9,272</td><td>  -   9,272   8,565   8,804   9,213   10,045   9,749   11,137   26,641   30,931     -   466</td></tr<></td></th<>	—         9,272         8,565         8,804         9,213         10,045         9,749         11,137         26,641           —         466         484         434         164         263         151         215         1,384           —         13,904         15,735         17,399         20,864         17,608         15,772         11,860         47,038           —         294,260         284,873         291,418         290,929         289,273         275,415         28,541         870,551           —         115,700         111,142         111,568         107,940         108,999         105,568         113,026         338,410           —         28,571         28,315         28,296         27,554         28,627         28,068         28,853         85,182           —         1,583         1,587         1,640         4,086         4,033         3,938         4,037         4,810           —         415         401         416         682         385         150         129         1,232           —         147,991         143,428         149,498         150,667         147,229         137,691         139,496         440,917 <tr< td=""><td>  -   9,272</td><td>  -   9,272   8,565   8,804   9,213   10,045   9,749   11,137   26,641   30,931     -   466</td></tr<>	-   9,272	-   9,272   8,565   8,804   9,213   10,045   9,749   11,137   26,641   30,931     -   466

FOR THE

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

				I	FOR T	HE THREE I	MONT	THS ENDED					FOR	R THE NINE M	IONTI	HS ENDED		OR THE YEAR ENDED
	осто	BER 31	JULY 31	APRIL 30	JAN	UARY 31	OCT	TOBER 31	JULY 31	APRIL 30	JANU	JARY 31		JULY 31		JULY 31	OCT	TOBER 31
In thousands of Canadian dollars (Unaudited)		2016	2016	2016		2016		2015	2015	2015		2015		2016		2015		2015
Net income (loss)	\$	_	\$ 45,137	\$ 45,714	\$	42,676	\$	(18,719)	\$ 44,166	\$ 41,188	\$	35,835	\$	133,527	\$	121,189	\$	102,470
Other comprehensive income (loss), net of income taxes																		
Items that may subsequently be reclassified to the statement of income																		
Unrealized net gains (losses) on available-for-sale securities		_	5,626	9,200		(9,527)		(9,505)	(10,301)	(1,565)		343		5,299		(11,523)		(21,028
Reclassification of net (gains) losses on available-for-sale securities to net income		_	(5)	937		2,246		(1,311)	1,031	(798)		(2,622)		3,178		(2,389)		(3,700)
Net change in value of derivatives designated as cash flow hedges		_	3,837	(25,494)		7,887		(10,920)	23,893	(24,071)		40,065		(13,770)		39,887		28,967
		_	9,458	(15,357)		606		(21,736)	14,623	(26,434)		37,786		(5,293)		25,975		4,239
Items that may not subsequently be reclassified to the statement of income																		
Actuarial gains (losses) on employee benefit plans		_	(979)	(5,159)		(18,471)		15,865	(6,138)	1,271		(2,424)		(24,609)		(7,291)		8,574
Comprehensive income (loss)	\$	_	\$ 53,616	\$ 25,198	\$	24,811	\$	(24,590)	\$ 52,651	\$ 16,025	\$	71,197	\$	103,625	\$	139,873	\$	115,283

#### OTHER INCOME

							FOR TH	HE THREE	MONT	HS ENDED					FOF	R THE NINE M	MONT	HS ENDED		OR THE YEAR ENDED
	ОСТО	BER 31	Jl	ULY 31	AF	PRIL 30	JAN	UARY 31	ОСТ	OBER 31	JULY 31	APRIL 30	JAN	IUARY 31		JULY 31		JULY 31	OCT	TOBER 31
In thousands of Canadian dollars (Unaudited)		2016		2016		2016		2016		2015	2015	2015		2015		2016		2015		2015
Fees and commissions on loans and deposits																				
Deposit service charges	\$	_	\$	13,834	\$	14,778	\$	14,254	\$	14,704	\$ 15,197	\$ 14,900	\$	14,922	\$	42,866	\$	45,019	\$	59,723
Lending fees		_		13,555		13,330		13,271		13,263	13,229	12,046		12,230		40,156		37,505		50,768
Card service revenues		_		9,115		7,939		8,147		7,322	8,024	7,989		7,763		25,201		23,776		31,098
		_		36,504		36,047		35,672		35,289	36,450	34,935		34,915		108,223		106,300		141,589
Income from brokerage operations		_		18,836		21,020		13,061		15,258	15,663	17,373		15,000		52,917		48,036		63,294
Income from sales of mutual funds		_		10,019		9,686		9,948		10,267	10,164	10,226		8,154		29,653		28,544		38,811
Income from investment accounts		_		6,915		6,843		7,035		7,316	7,636	7,731		7,519		20,793		22,886		30,202
Income from treasury and financial market operations		_		2,950		3,900		1,695		6,620	3,479	6,837		6,429		8,545		16,745		23,365
Insurance income, net		_		4,167		4,110		4,441		4,618	3,649	3,823		4,813		12,718		12,285		16,903
Other		_		1,695		1,769		1,852		1,614	2,368	2,063		1,834		5,316		6,265		7,879
Total other income	\$	_	\$	81,086	\$	83,375	\$	73,704	\$	80,982	\$ 79,409	\$ 82,988	\$	78,664	\$	238,165	\$	241,061	\$	322,043

#### **NON-INTEREST EXPENSES**

NON-INTEREST EXI ENGES							FOR .	THE THREE	MON.	THS ENDED							FOR	R THE NINE M	⁄ONT	HS ENDED		OR THE YEAR ENDED
	OCT	OBER 31		JULY 31		APRIL 30		NUARY 31		TOBER 31		JULY 31		APRIL 30	.1Δ1	NUARY 31		JULY 31		JULY 31		TOBER 31
In thousands of Canadian dollars (Unaudited)	001	2016		2016		2016	•	2016	00	2015		2015		2015	071	2015		2016		2015	00	2015
Salaries and employee benefits																						
Salaries <sup>[1]</sup>	\$	_	\$	52.254	\$	54,363	\$	55.339	\$	56,381	\$	53.120	\$	53,379	s	58,491	\$	161,956	\$	164.990	s	221,371
Employee benefits	•	_	•	18.266	٠	17.264	٠	18,790	Ψ	18.131	Ψ	18.000	Ψ	17.756	Ψ	18.019	•	54,320	Ψ	53.775	Ψ	71.906
Performance-based compensation		_		11,894		13,697		10,680		15,285		13,633		12,408		11,784		36,271		37,825		53,110
T CHOTHlance-based compensation				82,414		85,324		84,809		89,797		84,753		83,543		88,294		252,547		256,590		346,387
Premises and technology				<b>02</b> ,		00,02.		0.,000		00,.0.		0 1,7 00		00,010		00,201				200,000		0.0,00.
Technology costs		_		24,480		21,250		21,218		21,689		21,754		20,013		20,179		66,948		61,946		83,635
Rent and property taxes		_		13.909		14,079		13.021		13,670		13,660		13,772		13,437		41,009		40,869		54,539
Depreciation [2]		_		8.832		9,087		9,136		14,068		12,778		12,850		12,755		27,055		38,383		52,451
Maintenance and repairs		_		1,711		1,799		1.511		2,714		1,572		1,571		1,525		5,021		4,668		7,382
Public utilities		_		332		521		384		317		328		551		405		1,237		1,284		1,601
Other		_		65		65		67		58		57		25		95		197		177		235
		_		49,329		46,801		45,337		52,516		50,149		48,782		48,396		141,467		147,327		199,843
Other																						
Advertising and business development		_		6,155		6,362		6,788		7,334		5,507		6,332		6,616		19,305		18,455		25,789
Fees and commissions		_		6,458		7,389		5,672		6,460		6,639		6,312		4,947		19,519		17,898		24,358
Communications and travelling expenses		_		5,478		6,122		5,688		5,624		6,260		6,105		5,413		17,288		17,778		23,402
Taxes and insurance		_		5,553		3,899		4,788		4,905		4,432		4,504		4,359		14,240		13,295		18,200
Stationery and publications		_		1,608		1,871		1,560		1,511		1,613		1,864		1,941		5,039		5,418		6,929
Recruitment and training		_		601		516		563		517		859		708		591		1,680		2,158		2,675
Other		_		2,878		1,782		1,806		1,450		825		600		140		6,466		1,565		3,015
		_		28,731		27,941		26,865		27,801		26,135		26,425		24,007		83,537		76,567		104,368
Impairment of goodwill, software and intangible assets, and premises and equipment		_		_		_		_		72,226		_		_		_		_		_		72,226
Total non-interest expenses	\$	_	\$	160,474	\$	160,066	\$	157,011	\$	242,340	\$	161,037	\$	158,750	\$	160,697	\$	477,551	\$	480,484	\$	722,824
Adjusted non-interest expenses [3]	\$	_	\$	160,474	\$	160,066	\$	157,011	\$	163,931	\$	161,037	\$	158,750	\$	155,842	\$	477,551	\$	475,629	\$	639,560

<sup>[1]</sup> Salaries for the first quarter and year 2015 included a \$4.9 million retirement compensation charge designated as an adjusting item. Salaries for the fourth quarter and year 2015 also included restructuring charges of \$4.6 million designated as an adjusting item.

<sup>[2]</sup> Depreciation for the fourth quarter and year 2015 included impairment charges of \$1.6 million related to IT projects as part of restructuring initiatives designated as an adjusting item.

<sup>[3]</sup> Refer to the Reconciliation of GAAP and related non-GAAP financial measures section.

# **BUSINESS LINES SELECTED INFORMATION**

								R THE THREE			)						FC	OR THE NINE N	10N			YEAR ENDED
In thousands of Canadian dollars (Unaudited)	ОСТ	OBER 31 2016		JULY 31 2016		APRIL 30 2016	J	2016 ANUARY	0	2015 CTOBER		JULY 31 2015		APRIL 30 2015	J	ANUARY 31 2015		JULY 31 2016		JULY 31	00	CTOBER 31
In thousands of Canadian dollars (Unaudited)		2010		2016		2016		2010		2015		2013		2013		2015		2010		2015	—	2015
PERSONAL AND COMMERCIAL BANKING																						
Total revenue				400.040		400.040		40.004	•	404.400	•	404 400	•	00.070		400.070			•	005.070	•	100.000
Net interest income	\$	_	\$	106,248	\$	102,212	\$	105,294	\$	104,490	\$	104,430	\$	99,978	\$	100,970	\$	313,754	\$	305,378	\$	409,868
Other income			_	53,855	_	52,118	_	53,174	_	53,572		54,291		51,773		50,583	_	159,147	_	156,647		210,219
	\$		\$	160,103	\$	154,330	\$	158,468	\$	158,062	\$	158,721	\$	151,751	\$	151,553	\$	472,901	\$	462,025	\$	620,087
Business Services - Financial condition																						
Loans to business customers (ending balance)	\$	_	\$	8,922,452	\$	8,445,792	\$	8,177,824	\$	8,030,449	\$	7,724,042	\$	7,519,989	\$	7,519,989	\$	8,922,452	\$	7,724,042	\$	8,030,449
Average earning assets	\$	_	\$	8,500,502	\$	8,135,312	\$	7,971,339	\$	7,930,851	\$	7,705,475	\$	7,541,577	\$	7,214,680	\$	8,202,874	\$	7,486,647	\$	7,930,851
Deposits (ending balance)	\$	-	\$	1,943,944	\$	1,973,873	\$	1,971,067	\$	1,813,850	\$	1,820,519	\$	1,514,646	\$	1,458,721	\$	1,943,944	\$	1,820,519	\$	1,813,850
Retail Services – Financial condition																						
Loans (ending balance)	\$	_	\$	10,828,186	\$	10,992,615	\$	11,022,081	\$	11,084,340	\$	11,145,524	\$	11,214,242	\$	11,221,641	\$	10,828,186	\$	11,145,524	\$	11,084,340
Average earning assets	\$	_	\$	10,947,295	\$	11,011,331	\$	11,060,018	\$	10,934,476	\$	11,001,470	\$	11,014,843	\$	11,081,081	\$	11,006,177	\$	11,032,658	\$	11,007,911
Deposits (ending balance)	\$	_	\$	8,699,852	\$	8,742,342	\$	8,647,128	\$	8,674,484	\$	8,698,053	\$	8,738,221	\$	8,794,201	\$	8,699,852	\$	8,698,053	\$	8,674,484
Retail Services – Assets under administration and assets under management																						
Mutual funds	\$	_	\$	3,395,153	\$	3,235,616	\$	3,228,788	\$	3,299,986	\$	3,391,393	\$	3,330,462	\$	3,164,243	\$	3,395,153	\$	3,391,393		3,299,986
Retail Services – Other information																						
Number of automated banking machines		_		399		402		404		405		408		415		417		399		408		405
Number of branches		_		148		150		150		150		150		151		151		148		150		150
Net interest income Other income	\$		\$	46,770 9,164	\$	45,914 9,057	\$	47,972 9,236	\$	49,920 7,799	\$	45,896 8,652	\$	41,612 8,540	\$	42,060 8,716	\$	140,656 27,457	\$	129,568 25,908	\$	179,488 33,707
Total revenue	\$		\$	55,934	\$	54,971	\$	57,208	\$	57,719	\$	54,548	\$	50,152	\$	50,776	\$	168,113	\$	155,476	\$	213,195
Financial condition																						
Residential mortgage loans through B2B Bank independent brokers and advisors	¢		•	C 044 590	•	C 67C 06F	•	6 202 540	e	F 740 406	•	E 074 000	•	4 502 022	•	4 254 400	•	6 044 590	•	E 074 000	•	F 740 406
(ending balance)	\$	_	\$	6,914,580	\$	6,676,965	\$	6,293,549	\$	5,710,106	\$	5,071,200	\$	4,583,022	\$	4,354,489	\$	6,914,580	\$	5,071,200	\$	5,710,106
Loans and acceptances (ending balance)	\$	_	\$	11,653,467		11,527,340		11,154,180		10,620,262	\$	9,399,549	\$	8,972,734	\$	8,770,244	\$		\$	9,399,549		10,620,262
Average earning assets	\$	_	\$	11,590,071		11,338,345	\$			10,216,088	\$	9,144,573	\$	8,828,158	\$	8,750,650		11,277,826	\$	8,908,669	\$	9,238,210
Deposits (ending balance)	\$		\$	13,420,190	\$	13,549,252	\$	13,256,456	\$	12,690,525	\$	12,420,739	\$	11,970,976	\$	11,615,494	•	13,420,190	<u>\$</u>	12,420,739	<u>\$</u>	12,690,525
LAURENTIAN BANK SECURITIES AND CAPITAL MARI	KETS																					
Total revenue	•			4 525	•	702	•	025	•	1.054	•	010	•	715	•	706	•	2.452	•	2.260	•	2.514
Net interest income Other income	\$	_	\$	1,535 19,331	Ą	783 24,231	Ф	835 15,253	\$	1,254 16,828	\$	819 16,270	\$	715 18,411	\$	726 16,484	\$	3,153 58,815	φ	2,260 51,165	φ	3,514 67,993
Total revenue	\$		\$	20.866	\$	25,014	\$	16.088	\$	18,082	\$	17.089	\$	19,126	\$	17,210	\$	61.968	\$	53,425	\$	71.507
Assets under administration and assets	Ť		Ť	20,000	Ť	20,011	Ť	10,000	<u> </u>	10,002	Ť	11,000	Ť	10,120	Ť	,2.0	Ť	0.,000	Ť	00,120	<u> </u>	7 1,001
under management Clients' brokerage assets	\$	_	\$	3,329,707	\$	3,218,477	\$	3,106,669	\$	3,122,090	\$	3,119,751	\$	2,932,058	\$	2,981,864	\$	3,329,707	\$	3,119,751	\$	3,122,090
OTHER																						
Total revenue						,			_	,	_	,	_	,	_				-			
Net interest income	\$	_	\$	(6,562)	\$	(5,481)	\$	(4,603)	\$	(4,997)	\$	(3,916)	\$	(4,614)	\$	(4,260)	\$	(16,646)	\$	(12,790)	\$	(17,787)
Other income			_	(1,264)		(2,031)	_	(3,959)		2,783		196	_	4,264		2,881		(7,254)		7,341		10,124
Total revenue	\$		\$	(7,826)	\$	(7,512)	\$	(8,562)	\$	(2,214)	\$	(3,720)	\$	(350)	\$	(1,379)	\$	(23,900)	\$	(5,449)	\$	(7,663)
Financial condition  Deposits (ending balance)	\$	_	s	2,839,453	\$	3,019,983	¢	2,906,032	•	3,425,445	2	2,860,733	2	2,736,478	•	2,778,828	\$	2,839,453	\$	2,860,733	•	3,425,445
peposits (circing balance)	ų ,		ð	2,003,403	Ą	3,013,303	ð	2,300,032	φ	J, <del>4</del> 2J,443	φ	2,000,733	Φ	2,130,410	φ	2,110,020	ð	2,009,400	ψ	2,000,733	φ	J,44J,44J

FOR THE

# CONSOLIDATED BALANCE SHEET

	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31
In thousands of Canadian dollars (Unaudited)	2016	2016	2016	2016	2015	2015	2015	2015
ASSETS								
Cash and non-interest-bearing								
deposits with other banks	\$\$	·		\$ 109,930		\$ 101,886	\$ 106,540	\$ 143,162
Interest-bearing deposits with other banks	<u> </u>	52,692	121,329	122,490	91,809	58,501	94,342	98,337
Securities								
Available-for-sale	_	2,288,606	2,513,648	2,223,161	2,368,757	2,309,028	2,573,806	2,441,942
Held-to-maturity	_	276,829	337,590	331,074	393,222	536,630	421,161	420,487
Held-for-trading		2,533,130	2,046,693	2,148,313	1,725,378	2,374,329	2,185,638	2,469,647
Securities purchased under		5,098,565	4,897,931	4,702,548	4,487,357	5,219,987	5,180,605	5,332,076
reverse repurchase agreements		2,288,126	3,773,260	3,877,454	3,911,439	4,701,479	3,320,127	3,226,135
Loans								
Personal	_	6,764,038	6,931,274	6,968,211	7,063,229	6,520,944	6,636,520	6,695,265
Residential mortgage	_	16,356,056	16,036,050	15,548,403	14,998,867	14,409,723	13,954,940	13,730,456
Commercial mortgage	_	4,597,545	4,343,179	4,249,066	4,248,761	4,141,549	4,012,783	3,966,451
Commercial and other	_	3,851,250	3,598,455	3,536,587	3,308,144	3,175,314	3,123,129	2,997,572
Customers' liabilities under acceptances	_	473,657	504,158	392,171	473,544	407,179	384,077	370,458
	_	32,042,546	31,413,116	30,694,438	30,092,545	28,654,709	28,111,449	27,760,202
Allowances for loan losses	_	(104,632)	(105,999)	(110,165)	(111,153)	(111,703)	(114,524)	(115,714)
	_	31,937,914	31,307,117	30,584,273	29,981,392	28,543,006	27,996,925	27,644,488
Other								
Derivatives	_	241,247	267,472	348,805	276,601	327,763	253,750	335,590
Premises and equipment	_	39,636	41,602	43,530	45,562	58,267	61,625	65,162
Software and other intangible assets	_	148,690	138,298	142,737	147,135	187,729	195,172	201,842
Goodwill	_	34,853	34,853	34,853	34,853	64,077	64,077	64,077
Deferred tax assets	_	33,642	33,610	26,494	17,450	2,604	4,003	2,500
Other assets	_	304,095	301,599	274,062	556,851	292,426	378,781	321,559
	_	802,163	817,434	870,481	1,078,452	932,866	957,408	990,730
	\$ \$	40,297,593	\$ 41,024,134	\$ 40,267,176	\$ 39,659,504	\$ 39,557,725	\$ 37,655,947	\$ 37,434,928
LIABILITIES AND SHAREHOLDERS' EQUITY								
Deposits								
Personal	s — s	20,467,577	\$ 20,589,373	\$ 20,087,751	\$ 19,377,716	\$ 19,008,763	\$ 18,648,149	\$ 18,492,140
Business, banks and other	_	6,435,862	6,696,077	6,692,931	7,226,588	6,791,281	6,312,172	6,155,104
-	_	26,903,439	27,285,450	26,780,682	26,604,304	25,800,044	24,960,321	24,647,244
Other							· · · · · · · · · · · · · · · · · · ·	
Obligations related to securities sold short	_	1,262,510	1,371,059	1,744,744	1,839,837	2,428,506	1,689,862	1,774,523
Obligations related to securities sold		0.040.000	0.750.040	0.040.470	0.000.000	0.707.000	0.040.500	0.507.404
under repurchase agreements	_	2,648,898	2,752,816	2,613,472	2,296,890	2,727,938	2,216,589	2,587,191
Acceptances	_	473,657	504,158	392,171	473,544	407,179	384,077	370,458
Derivatives	_	129,872	171,188	177,958	125,683	157,933	134,149	178,122
Deferred tax liabilities	_	12,658	10,586	11,779	8,294	4,338	441	7,726
Other liabilities	<del>_</del>	794,016	776,079	766,178	780,682	707,127	780,104	761,469
	<del>_</del>	5,321,611	5,585,886	5,706,302	5,524,930	6,433,021	5,205,222	5,679,489
Debt related to securitization activities	<del>_</del>	6,049,375	6,165,694	5,922,744	5,493,602	5,245,340	5,445,989	5,062,301
Subordinated debt	<del>_</del>	199,775	199,736	199,689	449,641	449,084	448,568	448,044
Shareholders' equity								
Preferred shares	_	340,494	340,525	219,633	219,633	219,633	219,633	219,633
Common shares	_	540,669	535,747	532,243	466,336	466,334	465,926	465,926
Retained earnings	_	933,157	911,481	890,911	886,656	908,131	888,718	864,287
Accumulated other comprehensive income								
Available-for-sale securities reserve	_	(2,914)	(8,535)	(18,672)	(11,391)	(575)	8,695	11,058
Cash flow hedges reserve			0.450	33,644	25,757	36,677	12,784	36,855
	_	11,987	8,150	33,044	25,131	30,011	,	
		11,987 9,073	(385)	14,972	14,366	36,102	21,479	47,913
Share-based payment reserve			· · · · · · · · · · · · · · · · · · ·					
Share-based payment reserve		9,073	(385)	14,972	14,366	36,102	21,479	47,913

### **DEPOSITS**

	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31
In thousands of Canadian dollars (Unaudited)	2016	2016	2016	2016	2015	2015	2015	2015
Personal								
Notice and demand								
Branch network	\$ <u> </u>	2,659,743	\$ 2,730,471	\$ 2,726,486	\$ 2,748,671	\$ 2,720,582	\$ 2,768,466	\$ 2,719,381
Financial intermediaries	_	2,675,179	2,829,396	3,087,364	3,186,188	3,287,251	3,268,740	3,066,325
	_	5,334,922	5,559,867	5,813,850	5,934,859	6,007,833	6,037,206	5,785,706
Term								
Branch network	_	5,098,683	5,042,856	4,975,275	4,955,879	5,004,719	5,026,398	5,120,205
Financial intermediaries	_	10,033,972	9,986,650	9,298,626	8,486,978	7,996,211	7,584,545	7,586,229
	_	15,132,655	15,029,506	14,273,901	13,442,857	13,000,930	12,610,943	12,706,434
	_	20,467,577	20,589,373	20,087,751	19,377,716	19,008,763	18,648,149	18,492,140
Business, banks and other								
Notice and demand	_	2,201,943	2,295,537	2,450,447	2,499,364	2,620,087	2,510,259	2,332,003
Term	_	4,233,919	4,400,540	4,242,485	4,727,224	4,171,194	3,801,913	3,823,101
	_	6,435,862	6,696,077	6,692,932	7,226,588	6,791,281	6,312,172	6,155,104
	\$ - \$	26,903,439	\$ 27,285,450	\$ 26,780,683	\$ 26,604,304	\$ 25,800,044	\$ 24,960,321	\$ 24,647,244

### ASSETS UNDER ADMINISTRATION AND ASSETS UNDER MANAGEMENT

	AS AT OCTO	BER 31	AS AT JULY 31	AS AT APRIL 30	AS	AT JANUARY 31	AS	AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS.	AT JANUARY 31
In thousands of Canadian dollars (Unaudited)		2016	2016	2016		2016		2015	2015	2015		2015
Registered and non-registered investment accounts	\$	<b>–</b> \$	36,304,893	\$ 35,290,277	\$	34,838,701	\$	35,386,071	\$ 36,369,627	\$ 36,311,865	\$	36,100,996
Mutual funds		_	3,395,153	3,235,616		3,228,788		3,299,986	3,391,393	3,330,462		3,164,243
Clients' brokerage assets		_	3,329,707	3,218,477		3,106,669		3,122,090	3,119,751	2,932,058		2,981,864
Mortgage loans under management		_	397,039	348,669		315,050		328,661	315,148	283,603		251,485
Institutional assets		_	68,357	78,340		78,605		78,767	73,241	73,220		77,843
Other - Personal		_	9,011	8,961		8,628		9,610	9,940	10,243		11,818
	\$	<b>—</b> \$	43,504,160	\$ 42,180,340	\$	41,576,441	\$	42,225,185	\$ 43,279,100	\$ 42,941,451	\$	42,588,249

#### REGULATORY CAPITAL

		AS AT	остове	R 31, 2016	Α	S AT	JULY 31, 2016	AS	AT A	PRIL 30, 2016	AS AT	JANU	JARY 31, 2016
In the	ousands of Canadian dollars, except percentage amounts (Unaudited)	ALL-IN [2]	TRAN	SITIONAL [3]	ALL-IN [2]	TR	RANSITIONAL [3]	ALL-IN [2]	TR	ANSITIONAL [3	ALL-IN [2]	TR	ANSITIONAL [3]
Row	[1]												
	Common Equity Tier 1 capital: instruments and reserves												
1	Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus	\$ _	\$	_	\$ 540,669	\$	540,669	\$ 535,747	\$	535,747	\$ 532,243	\$	532,243
2	Retained earnings	_		_	933,157		933,157	911,481		911,481	890,911		890,911
3	Accumulated other comprehensive income (and other reserves)	_		_	(2,914)		(2,914)	(8,535)		(8,535)	(18,672)		(18,672)
6	Common Equity Tier 1 capital before regulatory adjustments	_		_	1,470,912		1,470,912	1,438,693		1,438,693	1,404,482		1,404,482
28	Total regulatory adjustments to Common Equity Tier 1 [4]	_		_	(159,762)		(93,669)	(149,504)		(85,760)	(157,014)		(86,646)
29	Common Equity Tier 1 capital (CET1)	_		_	1,311,150		1,377,243	1,289,189		1,352,933	1,247,468		1,317,836
	Additional Tier 1 capital: instruments												
30	Directly issued qualifying Additional Tier 1 instruments plus related stock surplus	_		_	242.932		242.932	242,963		242,963	122,071		122,071
31	of which: classified as equity under applicable accounting standards	_		_	242,932		242,932	242,963		242,963	122,071		122,071
33	Directly issued capital instruments subject to phase out from				,		,	•		,	ŕ		
	Additional Tier 1	_		_	97,562		97,562	97,562		97,562	97,562		97,562
36	Additional Tier 1 capital before regulatory adjustments	_		_	340,494		340,494	340,525		340,525	219,633		219,633
43	Total regulatory adjustments to Additional Tier 1 capital	 					(16,129)	 		(17,883)			(21,504)
_44	Additional Tier 1 capital (AT1)	 			340,494		324,365	 340,525		322,642	 219,633		198,129
_45_	Tier 1 capital (T1 = CET1 + AT1)	_			 1,651,644		1,701,608	 1,629,714		1,675,575	1,467,101		1,515,965
	Tier 2 capital: instruments and allowances												
47	Directly issued capital instruments subject to phase out from Tier 2	_		_	199,775		199,775	199,736		199,736	199,689		199,689
50	Collective allowances	_		_	74,638		74,638	71,937		71,937	74,803		74,803
51	Tier 2 capital before regulatory adjustments	_		_	274,413		274,413	271,673		271,673	274,492		274,492
57	Total regulatory adjustments to Tier 2 capital	_		_	(1,066)		(640)	(1,067)		(640)	(357)		(214)
58	Tier 2 capital (T2)	_		_	273,347		273,773	270,606		271,033	274,135		274,278
59	Total capital (TC = T1 + T2)	\$ _	\$	_	\$ 1,924,991	\$	1,975,381	\$ 1,900,320	\$	1,946,608	\$ 1,741,236	\$	1,790,243
60a	Common Equity Tier 1 capital risk-weighted assets	\$ _	\$	_	\$ 16,644,121	\$	16,711,709	\$ 16,365,512	\$	16,430,508	\$ 16,140,839	\$	16,216,519
60b	Tier 1 capital risk-weighted assets	\$ _	\$	_	\$ 16,647,481	\$	16,711,709	\$ 16,369,169	\$	16,430,508	\$ 16,146,053	\$	16,216,519
60c	Total capital risk-weighted assets	\$ _	\$	_	\$ 16,650,361	\$	16,711,709	\$ 16,372,303	\$	16,430,508	\$ 16,150,523	\$	16,216,519
	Capital ratios												
61	Common Equity Tier 1 (as a percentage of risk-weighted assets)	-%		-%	7.9 %		8.2 %	7.9 %		8.2 %	7.7 %		8.1 %
62	Tier 1 (as a percentage of risk-weighted assets)	- %		-%	9.9 %		10.2 %	10.0 %		10.2 %	9.1 %		9.3 %
63	Total capital (as a percentage of risk-weighted assets)	- %		- %	11.6 %		11.8 %	11.6 %		11.8 %	10.8 %		11.0 %
	OSFI all-in target												
69	Common Equity Tier 1 all-in target ratio	<b>-</b> %		n.a.	7.0 %		n.a.	7.0 %		n.a.	7.0 %		n.a.
70	Tier 1 capital all-in target ratio	— % — %		n.a.	8.5 %		n.a.	8.5 %		n.a.	8.5 %		n.a.
71	Total capital all-in target ratio	— % — %		n.a.	10.5 %		n.a.	10.5 %		n.a.	10.5 %		n.a.
		70		11.4.	10.0 /		inu.	10.0 70		11.4.	10.0 70		11.4.
	Capital instruments subject to phase-out arrangements (only applicable between January 1 <sup>st</sup> , 2013 and January 1 <sup>st</sup> , 2022)												
82	Current cap on AT1 instruments subject to phase out arrangements	\$ _	\$	_	\$ 181,931	\$	181,931	\$ 181,931	\$	181,931	\$ 181,931	\$	181,931
83	Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities)	\$ _	\$	_	\$ _	\$	_	\$ _	\$	_	\$ _	\$	_
84	Current cap on T2 instruments subject to phase out arrangements	\$ _	\$	_	\$ 266,286	\$	266,286	\$ 266,286	\$	266,286	\$ 266,286	\$	266,286
85	Amount excluded from T2 due to cap (excess over cap after redemptions				•		•	•		*	•		•

<sup>[1]</sup> Row numbering, as per OSFI advisory revised April 2014, is provided for consistency and comparability in the disclosure of elements of capital among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>[2] &</sup>quot;All-in" regulatory capital ratios include all of the regulatory adjustments that will be required by 2019 but retains the phase-out for non-qualifying capital instruments between 2013 and 2022.

<sup>[3] &</sup>quot;Transitional" regulatory capital ratios include phase-in of certain regulatory adjustments between 2013 and 2019 and phase-out of non-qualifying capital instruments between 2013 and 2022.

 $<sup>\</sup>label{eq:comprised} \textbf{[4] Mainly comprised of deductions for software and other intangible assets, goodwill and pension plan assets.}$ 

# REGULATORY CAPITAL (CONTINUED)

Retained earnings 886,656 886,656 908,131 908,131 888,718 888 3 Accumulated other comprehensive income (and other reserves) (11,391) (11,391) (575) (575) 8,695 8 6 6 Common Equity Tier 1 capital before regulatory adjustments 1,341,637 1,341,637 1,373,926 1,373,926 1,363,430 1,365 2 Total regulatory adjustments to Common Equity Tier 1 capital (CET1) 1,175,238 1,282,367 1,153,802 1,288,677 1,135,624 1,277 Additional Tier 1 capital (CET1) 1,175,238 1,282,367 1,153,802 1,288,677 1,135,624 1,277 Additional Tier 1 capital (CET1) 1,175,238 1,282,367 1,153,802 1,288,677 1,135,624 1,277 Additional Tier 1 capital (CET1) 1,175,238 1,282,367 1,153,802 1,288,677 1,135,624 1,277 1,22,071 1,22	5,017 \$ 3,718 6,695 5,430 ,122)	466,017 864,287 11,058 1,341,362 (235,401) 1,105,961 122,071 122,071 97,562	\$	466,017 864,287 11,058 1,341,362 (94,161) 1,247,201
Common Equity Tier 1 capital: instruments and reserves	3,718 4,695 4,430 1,122) 2,308 2,071 2,071 4,562 1,633	864,287 11,058 1,341,362 (235,401) 1,105,961 122,071 122,071 97,562		864,287 11,058 1,341,362 (94,161) 1,247,201
Directly issued qualifying common share capital (and equivalent for non-joint stock companies) plus related stock surplus   86,656   866,656   908,131   908,131   888,718   8	3,718 4,695 4,430 1,122) 2,308 2,071 2,071 4,562 1,633	864,287 11,058 1,341,362 (235,401) 1,105,961 122,071 122,071 97,562		864,287 11,058 1,341,362 (94,161) 1,247,201
Non-joint stock companies) plus related stock surplus   Non-joint stock companies)   Non-joint stock companies   Non-joint stock com	3,718 4,695 4,430 1,122) 2,308 2,071 2,071 4,562 1,633	864,287 11,058 1,341,362 (235,401) 1,105,961 122,071 122,071 97,562		864,287 11,058 1,341,362 (94,161) 1,247,201
Accumulated other comprehensive income (and other reserves)	6,695 6,430 1,122) 2,308 2,071 2,071 2,562 1,633	11,058 1,341,362 (235,401) 1,105,961 122,071 122,071 97,562		11,058 1,341,362 (94,161) 1,247,201
Common Equity Tier 1 capital before regulatory adjustments	,430 ,122) 2,308 2,071 2,071 2,562 ,633	1,341,362 (235,401) 1,105,961 122,071 122,071 97,562		1,341,362 (94,161) 1,247,201
Total regulatory adjustments to Common Equity Tier 1   4    (166.399)   (59.270)   (220.124)   (85.249)   (227.806)   (97.290)   (29.200)   (	2,308 2,071 2,071 2,662 2,633	(235,401) 1,105,961 122,071 122,071 97,562		(94,161) 1,247,201 122,071
Additional Tier 1 capital: instruments plus related stock surplus   122,071   122,07	2,308 2,071 2,071 7,562 1,633	1,105,961 122,071 122,071 97,562		1,247,201
Additional Tier 1 capital: instruments 30 Directly issued qualifying Additional Tier 1 instruments plus related stock surplus 31 of which: classified as equity under applicable accounting standards 32 Directly issued capital instruments subject to phase out from 97,562 97,56	2,071 2,071 7,562 1,633	122,071 122,071 97,562		122,071
Directly issued qualifying Additional Tier 1 instruments plus related stock surplus   122,071	2,071 7,562 9,633	122,071 97,562		
31         of which: classified as equity under applicable accounting standards         122,071	2,071 7,562 9,633	122,071 97,562		
33   Directly issued capital instruments subject to phase out from Additional Tier 1   Additional Tier 1   Capital before regulatory adjustments   219,633	7,562 0,633	97,562		122,071
Additional Tier 1	,633	, , , , ,		
Total regulatory adjustments to Additional Tier 1 capital   Capi				97,562
44         Additional Tier 1 capital (AT1)         219,633         191,432         219,633         178,386         219,633         18           45         Tier 1 capital (T1 = CET1 + AT1)         1,394,871         1,473,799         1,373,435         1,467,063         1,355,257         1,455           Tier 2 capital: instruments and allowances           47         Directly issued capital instruments subject to phase out from Tier 2         199,641         199,641         310,667         310,667         310,667         310,667         310           50         Collective allowances         73,904         73,904         76,853         76,853         78,648         76           51         Tier 2 capital before regulatory adjustments         273,545         273,545         387,520         387,520         389,315         385           57         Total regulatory adjustments to Tier 2 capital         —         —         —         (2,646)         (1,058)         (686)           58         Tier 2 capital (T2)         273,545         273,545         384,874         386,462         388,629         386           59         Total capital (TC = T1 + T2)         \$1,668,416         \$1,747,344         \$1,758,309         \$1,853,525         \$1,743,886         \$1,842	3,446)	219,633		219,633
45         Tier 1 capital (T1 = CET1 + AT1)         1,394,871         1,473,799         1,373,435         1,467,063         1,355,257         1,457,795           Tier 2 capital: instruments and allowances           47         Directly issued capital instruments subject to phase out from Tier 2         199,641         199,641         310,667		_		(38,446)
Tier 2 capital: instruments and allowances           47 Directly issued capital instruments subject to phase out from Tier 2         199,641         199,641         310,667	,187	219,633		181,187
47         Directly issued capital instruments subject to phase out from Tier 2         199,641         199,641         310,667	,495	1,325,594		1,428,388
47         Directly issued capital instruments subject to phase out from Tier 2         199,641         199,641         310,667				
50         Collective allowances         73,904         73,904         76,853         76,853         78,648         78           51         Tier 2 capital before regulatory adjustments         273,545         273,545         387,520         387,520         389,315         388           57         Total regulatory adjustments to Tier 2 capital         —         —         —         (2,646)         (1,058)         (686)           58         Tier 2 capital (T2)         273,545         273,545         384,874         386,462         388,629         388           59         Total capital (TC = T1 + T2)         \$1,668,416         \$1,747,344         \$1,758,309         \$1,853,525         \$1,743,886         \$1,842           60a         Common Equity Tier 1 capital risk-weighted assets         \$15,422,282         \$15,523,366         \$15,017,481         \$15,140,100         \$14,586,681         \$14,704           60b         Tier 1 capital risk-weighted assets         \$15,426,616         \$15,523,366         \$15,022,828         \$15,140,100         \$14,590,425         \$14,704	667	310,667		310,667
51         Tier 2 capital before regulatory adjustments         273,545         273,545         387,520         387,520         389,315         388           57         Total regulatory adjustments to Tier 2 capital         —         —         —         (2,646)         (1,058)         (686)           58         Tier 2 capital (T2)         273,545         273,545         384,874         386,462         388,629         388           59         Total capital (TC = T1 + T2)         \$1,668,416         \$1,747,344         \$1,758,309         \$1,853,525         \$1,743,886         \$1,842           60a         Common Equity Tier 1 capital risk-weighted assets         \$15,422,282         \$15,523,366         \$15,017,481         \$15,140,100         \$14,586,681         \$14,704           60b         Tier 1 capital risk-weighted assets         \$15,426,616         \$15,523,366         \$15,022,828         \$15,140,100         \$14,590,425         \$14,704	3.648	81.285		81.285
57         Total regulatory adjustments to Tier 2 capital         —         —         —         (2,646)         (1,058)         (686)           58         Tier 2 capital (T2)         273,545         273,545         384,874         386,462         388,629         388           59         Total capital (TC = T1 + T2)         \$ 1,668,416         \$ 1,747,344         \$ 1,758,309         \$ 1,853,525         \$ 1,743,886         \$ 1,842           60a         Common Equity Tier 1 capital risk-weighted assets         \$ 15,422,282         \$ 15,523,366         \$ 15,017,481         \$ 15,140,100         \$ 14,586,681         \$ 14,704           60b         Tier 1 capital risk-weighted assets         \$ 15,426,616         \$ 15,523,366         \$ 15,022,828         \$ 15,140,100         \$ 14,590,425         \$ 14,704	,	391,952		391,952
58         Tier 2 capital (T2)         273,545         273,545         384,874         386,462         388,629         388           59         Total capital (TC = T1 + T2)         \$ 1,668,416         \$ 1,747,344         \$ 1,758,309         \$ 1,853,525         \$ 1,743,886         \$ 1,842           60a         Common Equity Tier 1 capital risk-weighted assets         \$ 15,422,282         \$ 15,523,366         \$ 15,017,481         \$ 15,140,100         \$ 14,586,681         \$ 14,704           60b         Tier 1 capital risk-weighted assets         \$ 15,426,616         \$ 15,523,366         \$ 15,022,828         \$ 15,140,100         \$ 14,590,425         \$ 14,704	(274)	(5,844)		(2,338)
59         Total capital (TC = T1 + T2)         \$ 1,668,416         \$ 1,747,344         \$ 1,758,309         \$ 1,853,525         \$ 1,743,886         \$ 1,842           60a         Common Equity Tier 1 capital risk-weighted assets         \$ 15,422,282         \$ 15,523,366         \$ 15,017,481         \$ 15,140,100         \$ 14,586,681         \$ 14,704           60b         Tier 1 capital risk-weighted assets         \$ 15,426,616         \$ 15,523,366         \$ 15,022,828         \$ 15,140,100         \$ 14,590,425         \$ 14,704	· /	386,108		389,614
60a         Common Equity Tier 1 capital risk-weighted assets         \$ 15,422,282         \$ 15,523,366         \$ 15,017,481         \$ 15,140,100         \$ 14,586,681         \$ 14,704           60b         Tier 1 capital risk-weighted assets         \$ 15,426,616         \$ 15,523,366         \$ 15,022,828         \$ 15,140,100         \$ 14,590,425         \$ 14,704			\$	1,818,002
60b <b>Tier 1 capital risk-weighted assets</b> \$ 15,426,616 \$ 15,523,366 \$ 15,022,828 \$ 15,140,100 \$ 14,590,425 \$ 14,704		14.244.056		14.373.423
		14,248,562	<u> </u>	14,373,423
Ψ 10,100,000 Ψ 10,000,000 Ψ 11,100 Ψ 1	<u> </u>	14,252,424	_	14,373,423
	φ	,202, .2 .		.,0.0,.20
Capital ratios				
61 Common Equity Tier 1 (as a percentage of risk-weighted assets) 7.6 % 8.3 % 7.7 % 8.5 % 7.8 %	8.7 %	7.8 %		8.7 %
62 Tier 1 (as a percentage of risk-weighted assets) 9.0 9.5 9.5 9.1 9.7 9.7 9.3 %	9.9 %	9.3 %		9.9 %
63 Total capital (as a percentage of risk-weighted assets) 10.8 % 11.3 % 11.7 % 12.2 % 11.9 %	12.5 %	12.0 %		12.6 %
OSFI all-in target				
69 Common Equity Tier 1 all-in target ratio 7.0 % n.a. 7.0 % n.a. 7.0 %	n.a.	7.0 %		n.a.
70 Tier 1 capital all-in target ratio 8.5 % n.a. 8.5 % n.a. 8.5 %	n.a.	8.5 %		n.a.
71 Total capital all-in target ratio 10.5 % n.a. 10.5 % n.a. 10.5 %	n.a.	10.5 %		n.a.
Capital instruments subject to phase-out arrangements (only applicable between January 1 <sup>st</sup> , 2013 and January 1 <sup>st</sup> , 2022)				
82 Current cap on AT1 instruments subject to phase out arrangements \$ 212,253 \$ 212,25	2,253 \$	212,253	\$	212,253
83 Amount excluded from AT1 due to cap (excess over cap after redemptions and maturities) \$ - \$ - \$ - \$ - \$	- \$	_	\$	_
84 Current cap on T2 instruments subject to phase out arrangements \$ 310,667	,667 \$	310,667	\$	310,667
85 Amount excluded from T2 due to cap (excess over cap after redemptions and maturities) \$ — \$ — \$ 138,417 \$ 137,901 \$ 137	',901 \$	137,377	\$	137,377

<sup>[1]</sup> Row numbering, as per OSFI advisory revised April 2014, is provided for consistency and comparability in the disclosure of elements of capital among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>[2] &</sup>quot;All-in" regulatory capital ratios include all of the regulatory adjustments that will be required by 2019 but retains the phase-out for non-qualifying capital instruments between 2013 and 2022.

<sup>[3] &</sup>quot;Transitional" regulatory capital ratios include phase-in of certain regulatory adjustments between 2013 and 2019 and phase-out of non-qualifying capital instruments between 2013 and 2022.

<sup>[4]</sup> Mainly comprised of deductions for software and other intangible assets, goodwill and pension plan assets.

In thousands of Canadian dollars (Unaudited)

AS AT JULY 31, 2016

	0%	20%	35%	40%	50%	75%	100%	150%	250%	1,250%	TOTAL	RISK- WEIGHTED ASSETS
Exposure Class (after risk mitigation)												
Corporate	\$ 26,385	\$ 18,615	\$ —	s —	\$ 39,988	\$ <u> </u>	\$ 7,181,286 \$	90,207 \$	<b>–</b> \$	_ :	\$ 7,356,481	\$ 7,340,314
Sovereign	5,815,829	125,160	_	_	_	_	_	_	_	_	5,940,989	25,033
Bank	_	218,588	_	_	_	_	11,451	_	_	_	230,039	55,169
Retail residential mortgage loans	8,935,718	_	8,672,282	_	_	_	45,180	_	_	_	17,653,180	3,080,479
Other retail	430,987	_	_	_	_	2,441,098	_	9,230	_	_	2,881,315	1,844,669
Small business entities treated as other retail	82,457	_	_	_	_	1,343,376	_	_	_	_	1,425,833	1,007,532
Equity	_	_	_	_	_	_	314,597	_	_	_	314,597	314,597
Securitization	_	9,335	_	3,469	_	_	17,921	_	_	392	31,117	26,076
Other assets	509,127	99,183	_	_	_	_	296,005	_	107,032	_	1,011,347	583,42°
	15,800,503	470,881	8,672,282	3,469	39,988	3,784,474	7,866,440	99,437	107,032	392	36,844,898	14,277,290
Derivatives [1]	1,065	132,557	_	_	_	_	56,915	_	_	_	190,537	83,427
Credit commitments	57,307	13,573	_	_	_	722	856,297	_	_	_	927,899	859,554
Operational risk												1,423,850
	\$ 15,858,875	\$ 617,011	\$ 8,672,282	\$ 3,469	\$ 39,988	\$ 3,785,196	\$ 8,779,652 \$	99,437 \$	107,032 \$	392	\$ 37,963,334	\$ 16,644,12°
Balance sheet items												
Cash, deposits with other banks, securities and secu	urities financing transaction	ons										\$ 728,54
Personal loans												2,249,012
Residential mortgage loans												3,587,720
Commercial mortgage loans, commercial loans and	acceptances											7,365,65
Other assets												346,358
		-				-						\$ 14,277,290

In thousands of Canadian dollars (Unaudited)											AS AT OCTO	BER 31, 2015
	0%	20%	35%	40%	50%	75%	100%	150%	250%	1,250%	TOTAL	RISK- WEIGHTED ASSETS
Exposure Class (after risk mitigation)												
Corporate	\$ 20,877	\$ 20,052	\$ —	\$ - :	\$ 40,828	\$ —	\$ 6,469,315 \$	60,043 \$	— \$	_ \$	\$ 6,611,115 \$	6,583,804
Sovereign	5,787,512	139,339	_	_	_	_	_	_	_	_	5,926,851	27,868
Bank	_	215,625	_	_	_	_	19,229	_	_	_	234,854	62,354
Retail residential mortgage loans	8,282,476	_	7,964,218	_	_	_	42,556	_	_	_	16,289,250	2,830,032
Other retail	469,777	_	_	_	_	2,238,141	_	9,941	_	_	2,717,859	1,693,518
Small business entities treated as other retail	85,365	_	_	_	_	1,306,774	_	_	_	_	1,392,139	980,081
Equity	_	_	_	_	_	_	310,558	_	_	_	310,558	310,558
Securitization	_	39,417	_	3,396	6,397	_	21,151	_	_	411	70,772	38,729
Other assets	545,198	368,593	_	_	_	_	258,492	_	74,714	_	1,246,997	518,997
	15,191,205	783,026	7,964,218	3,396	47,225	3,544,915	7,121,301	69,984	74,714	411	34,800,395	13,045,941
Derivatives [1]	5,313	130,870	_	_	_	_	88,309	_	_	_	224,492	114,483
Credit commitments	58,853	25,088	_	_	_	971	854,524	_	_	_	939,436	860,270
Operational risk												1,401,588
	\$ 15,255,371	\$ 938,984	\$ 7,964,218	\$ 3,396	\$ 47,225	\$ 3,545,886	\$ 8,064,134 \$	69,984 \$	74,714 \$	411 \$	\$ 35,964,323 \$	15,422,282

Datance sheet telms		
Cash, deposits with other banks, securities and securities financing transactions	\$	715,097
Personal loans		2,106,529
Residential mortgage loans		3,327,940
Commercial mortgage loans, commercial loans and acceptances		6,576,289
Other assets		320,086
	<b>6</b> 1	0.045.044

<sup>[1]</sup> Risk-weighed assets above are presented based on the CET1 capital approach. The Credit Valuation Adjustment after phase-in adjustments was \$30.7 million for CET1 capital risk-weighted assets as at July 31, 2016 (\$39.6 million as at October 31, 2015).

# BASEL III LEVERAGE RATIO [1]

	housands of Canadian dollars, except percentage ounts (Unaudited)	AS AT OCT	OBER 31 2016	AS AT JULY 31 2016	AS AT APRIL 30 2016	AS A	AT JANUARY 31 2016	AS A	AT OCTOBER 31 2015	AS AT JULY 31 2015	AS AT APRIL 30 2015	AS	AT JANUARY 31 2015
Rov	N <sup>[2]</sup>												
	On-balance sheet exposures												
1	On-balance sheet items (excluding derivatives, securities financing transactions (SFT), and grandfathered securitization exposures but including collateral)	\$	_	\$ 37,743,448	\$ 36,958,097	\$	36,016,295	\$	35,444,252	\$ 34,504,663	\$ 34,058,051	\$	33,698,579
2	Asset amounts deducted in determining Basel III "all-in" Tier 1 capital $^{\rm [3]}$		_	(171,544)	(157,412)		(190,300)		(191,935)	(256,641)	(240,472)		(272,082
3	Total on-balance sheet exposures	\$	_	\$ 37,571,904	\$ 36,800,685	\$	35,825,995	\$	35,252,317	\$ 34,248,022	\$ 33,817,579	\$	33,426,497
	Derivative exposures				-								
4	Replacement cost associated with all derivative transactions (i.e. net of eligible cash variation margin)	\$	_	\$ 127,977	\$ 131,214	\$	235,300	\$	163,932	\$ 204,735	\$ 130,861	\$	206,701
5	Add-on amounts for potential future exposure (PFE) associated with all derivative transactions		_	110,776	99,531		120,941		108,566	109,247	95,539		85,596
11	Total derivative exposures	\$	_	\$ 238,753	\$ 230,745	\$	356,241	\$	272,498	\$ 313,982	\$ 226,400	\$	292,297
12	Securities financing transaction exposures  Gross SFT assets recognized for accounting purposes (with no recognition of netting), after adjusting for sale accounting transactions	\$	_	\$ 2,288,126	\$ 3,773,260	\$	3,877,454	\$	3,911,439	\$ 4,701,479	\$ 3,320,127	\$	3,226,135
13	Netted amounts of cash payables and cash receivables of gross SFT assets	\$	_	\$ 1,425,208	\$ 2,085,949	\$	2,077,610	\$	2,501,137	\$ 2,349,252	\$ 1,364,723	\$	1,124,943
14	Counterparty credit risk (CCR) exposure for SFT		_	16,008	5,956		10,065		7,886	7,697	12,406		3,355
16	Total securities financing transaction exposures	\$		\$ 1,441,216	\$ 2,091,905	\$	2,087,675	\$	2,509,023	\$ 2,356,949	\$ 1,377,129	\$	1,128,298
	Other off-balance sheet exposures												
17	Off-balance sheet exposure of gross notional amount	\$	_	\$ 8,586,919	\$ 8,628,953	\$	8,247,377	\$	8,271,087	\$ 7,995,473	\$ 8,036,204	\$	7,505,789
18	Adjustments for conversion to credit equivalent amounts		_	(7,045,133)	(7,039,621)		(6,688,704)		(6,747,625)	(6,497,287)	(6,620,538)		(6,145,396)
19	Off-balance sheet items	\$	_	\$ 1,541,786	\$ 1,589,332	\$	1,558,673	\$	1,523,462	\$ 1,498,186	\$ 1,415,666	\$	1,360,393
	Capital and total exposures												
20	Tier 1 capital	\$	_	\$ 1,651,644	\$ 1,629,714	\$	1,467,101	\$	1,394,871	\$ 1,373,435	\$ 1,355,257	\$	1,325,594
21	Total exposures (sum of lines 3, 11, 16 and 19)	\$	_	\$ 40,793,659	\$ 40,712,667	\$	39,828,584	\$	39,557,300	\$ 38,417,139	\$ 36,836,774	\$	36,207,485
	Leverage ratio												
22	Basel III leverage ratio		<b>-</b> %	4.0%	4.0%		3.7%		3.5%	3.6%	3.7%		3.7

<sup>[1]</sup> The Bank is not a Domestic Systemically Important Bank (D-SIB) and is required to provide a breakdown of the main leverage ratio regulatory elements on an "all-in" basis.

<sup>[2]</sup> Row numbering, as per OSFI advisory revised November 2014, is provided for consistency and comparability in the breakdown of the main leverage ratio regulatory elements among banks and across jurisdictions. Certain rows have been removed because there are no values in such rows.

<sup>[3]</sup> Mainly comprised of deductions for software and other intangible assets, goodwill, pension plan assets and cash flow hedges reserve.

#### ALLOWANCES FOR CREDIT LOSSES

	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31
In thousands of Canadian dollars (Unaudited)	2016	2016	2016	2016
Personal	\$ _	\$ 37,709	\$ 39,204	\$ 42,770
Residential mortgage	_	11,719	11,595	13,171
Commercial mortgage	_	22,658	22,664	21,578
Commercial and other [1]	_	38,155	37,576	38,296
Total allowances for credit losses	\$ _	\$ 110,241	\$ 111,039	\$ 115,815
Individual allowances	\$ _	\$ 18,720	\$ 22,220	\$ 19,484
Collective allowances against impaired loans	_	16,883	16,882	21,528
Collective allowances against other loans	_	69,029	66,897	69,153
Total allowances for loan losses		104,632	105,999	110,165
Allowances for off-balance sheet exposures [2]	_	5,609	5,040	5,650
Total allowances for credit losses	\$ _	\$ 110,241	\$ 111,039	\$ 115,815
	AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31
In thousands of Canadian dollars (Unaudited)	2015	 2015	2015	2015
Personal	\$ 38,731	\$ 38,539	\$ 38,207	\$ 38,053
Residential mortgage	11,992	12,002	11,103	10,465
Commercial mortgage	23,877	24,237	25,994	28,168
Commercial and other [1]	36,553	36,925	39,220	39,028
Total allowances for loan losses	\$ 111,153	\$ 111,703	\$ 114,524	\$ 115,714

\$

\$

23,690 \$

18,676

68,787

111,153

13,344 \$

111,703 \$

26,831

71,528

14,526 \$

114,524 \$

27,103

72,895

15,310

25,552

74,852

115,714

Collective allowances against impaired loans

Collective allowances against other loans

Total allowances for loan losses

Individual allowances

<sup>[1]</sup> Including customers' liabilities under acceptances.

<sup>[2]</sup> The allowances for off-balance sheet exposures, such as letters of guarantee and certain undrawn amounts under approved credit facilities, are recognized in other liabilities.

# PROVISION FOR CREDIT LOSSES

			FOF	THE THREE	MONT	HS ENDED		Λ	R THE NINE MONTHS ENDED
	остов	ER 31		JULY 31		APRIL 30	JANUARY 31		JULY 31
In thousands of Canadian dollars (Unaudited)		2016		2016		2016	2016		2016
Personal	\$	_	\$	5,093	\$	4,640	\$ 9,077	\$	18,810
Residential mortgage		_		1,523		(583)	2,152		3,092
Commercial mortgage		_		145		1,480	(3,186)		(1,561)
Commercial and other <sup>[1]</sup>		_		1,439		213	1,057		2,709
Total provision for credit losses	\$	_	\$	8,200	\$	5,750	\$ 9,100	\$	23,050
Individual provision	\$	_	\$	(2,657)	\$	3,909	\$ (3,475)	\$	(2,223)
Collective provision against impaired loans		_		8,156		4,707	11,676		24,539
Collective provision against other loans		_		2,132		(2,256)	366		242
Total provision for loan losses		_		7,631		6,360	8,567		22,558
Provision for off-balance sheet exposures [2]		_		569		(610)	533	\$	492
Total provision for credit losses	\$	_	\$	8,200	\$	5,750	\$ 9,100	\$	23,050

ersonal esidential mortgage ommercial mortgage ommercial and other [1] otal provision for loan losses dividual provision		FOF	R THE THREE	MONTHS ENDED			R THE NINE MONTHS ENDED		OR THE R ENDED
	OCTOBER 31		JULY 31	APRIL 30		JANUARY 31	JULY 31	00	CTOBER 31
In thousands of Canadian dollars (Unaudited)	2015		2015	2015		2015	2015		2015
Personal	\$ 8,444	\$	7,968	\$ 7,715	\$	5,550	\$ 21,233	\$	29,677
Residential mortgage	1,305		1,835	709		1,475	4,019		5,324
Commercial mortgage	(89)		(1,196)	(761	)	1,956	(1)		(90)
Commercial and other <sup>[1]</sup>	(260)		(1,607)	337		1,519	249		(11)
Total provision for loan losses	\$ 9,400	\$	7,000	\$ 8,000	\$	10,500	\$ 25,500	\$	34,900
Individual provision	\$ 10,544	\$	(353)	\$ 349	\$	146	\$ 142	\$	10,686
Collective provision against impaired loans	1,597		8,720	9,608		15,684	34,012		35,609
Collective provision against other loans	(2,741)		(1,367)	(1,957	)	(5,330)	(8,654)		(11,395)
Total provision for loan losses	\$ 9,400	\$	7,000	\$ 8,000	\$	10,500	\$ 25,500	\$	34,900

<sup>[1]</sup> Including customers' liabilities under acceptances.

<sup>[2]</sup> The provision for off-balance sheet exposures, which was previously reported as part of non-interest expenses, was reclassified to the provision for credit losses as of November 1, 2015.

#### RESIDENTIAL MORTGAGE LOANS AND HELOCS

	AS AT OCTO	BER 31	AS AT	JULY 31	AS AT	APRIL 30	AS AT JAN	UARY 31	AS AT OCT	OBER 31
In thousands of Canadian dollars, except percentage amounts (Unaudited)		2016		2016		2016		2016		2015
Insured and uninsured residential mortgage loans [1] (excluding HELOCs)										
Insured [2]										
Québec	\$ _	<b>-</b> % \$	5,075,114	32 % \$	5,102,278	33 % \$	5,091,656	34 % \$	5,192,424	36 %
Ontario	_	_	2,196,978	14	2,011,048	13	1,818,209	12	1,769,054	12
Rest of Canada	_	_	889,277	6	840,176	5	774,637	5	746,262	5
	_	_	8,161,369	52	7,953,502	51	7,684,502	51	7,707,740	53
Uninsured [2]										
Québec	_	_	4,023,462	26	3,968,916	26	3,953,940	26	3,824,828	26
Ontario	_	_	2,648,273	17	2,704,214	18	2,622,046	17	2,195,164	15
Rest of Canada	_	_	863,396	5	837,344	5	818,735	5	731,930	5
	_	_	7,535,131	48	7,510,474	49	7,394,721	49	6,751,922	47
	\$ _	<b>- %</b> \$	15,696,500	100 % \$	15,463,976	100 % \$	15,079,223	100 % \$	14,459,662	100 %
Uninsured home equity lines of credit (HELOCs)										
Québec	_	_	750,094	70	764,661	70	774,378	71	777,737	71
Ontario	_	_	169,823	16	167,819	16	162,862	15	158,427	15
Rest of Canada	_	_	149,895	14	153,717	14	155,424	14	151,837	14
	\$ 	<b>-</b> % \$	1,069,812	100 % \$	1,086,197	100 % \$	1,092,664	100 % \$	1,088,001	100 %
Amortization period ranges for residential mortgage loans (in %)										
Less than 20 years		<b>-</b> %		18 %		18 %		19 %		20 %
20-24 years		_		38		36		36		36
25-29 years		_		30		30		28		28
30 years and greater		_		14		16		17		16
		<b>–</b> %		100 %		100 %		100 %		100 %
Average Loan-To-Value ratios for newly originated and acquired uninsured residential mortgages and HELOCs [3]										
Québec		<b>–</b> %		65 %		67 %		67 %		65 %
Ontario		<b>–</b> %		64 %		64 %		63 %		65 %
Rest of Canada		<b>–</b> %		61 %		63 %		62 %		64 %
		<b>-</b> %		64 %	1	66 %		66 %		65 %

<sup>[1]</sup> Including residential mortgage loans secured by one- to four- unit dwellings.

Potential impact on residential mortgage loans and HELOCs in the event of an economic downturn
In accordance with the Bank's credit risk management policies, the mortgage & HELOC portfolios are regularly reviewed to ensure that the level of risk associated with these portfolios remains in line with the Bank's risk tolerance and its strategic objectives. As part of this oversight, the portfolios are stressed to reflect the effects of a potential economic downturn creating a decline in property values. Due to the large portion of insured loans and the relatively low loan-to-value ratio of uninsured mortgage loans, reflecting the excellent quality of the guarantees, the Bank believes that loan losses under such a scenario would remain largely manageable.

<sup>[2]</sup> Insured residential mortgage loans and HELOCs are mortgage loans guaranteed by the Canada Mortgage and Housing Corporation or similar private mortgage insurers.

<sup>[3]</sup> Excluding loan renewals during the period.

### RECONCILIATION OF GAAP AND RELATED NON-GAAP FINANCIAL MEASURES

							FOR	THE THREE	NOM	NTHS ENDED	)					FO	R THE NINE N	1ON	THS ENDED		FOR THE YEAR ENDED
In thousands of Canadian dollars, except per share	ОСТО			JULY 31		APRIL 30	JA	ANUARY 31	00	CTOBER 31		JULY 31	APRIL 30	JA	NUARY 31		JULY 31		JULY 31	OC	TOBER 31
and percentage amounts		2016		2016	_	2016		2016		2015	_	2015	2015		2015	_	2016		2015	_	2015
Reported results																					
Net interest income	\$	_	\$	147,991	\$	143,428	\$	149,498	\$	150,667	\$	147,229	\$ 137,691	\$	139,496	\$	440,917	\$	424,416	\$	575,083
Other income		_		81,086		83,375		73,704		80,982		79,409	82,988		78,664		238,165		241,061		322,043
Total revenue		_		229,077		226,803		223,202		231,649		226,638	220,679		218,160		679,082		665,477		897,126
Amortization of net premium on purchased financial instruments		_		1,267		1,337		1,405		1,465		1,531	1,531		1,472		4,009		4,534		5,999
Provision for credit losses		_		8,200		5,750		9,100		9,400		7,000	8,000		10,500		23,050		25,500		34,900
Non-interest expenses		_		160,474		160,066		157,011		242,340		161,037	158,750		160,697		477,551		480,484		722,824
Income (loss) before income taxes		_		59,136		59,650		55,686		(21,556)		57,070	52,398		45,491		174,472		154,959		133,403
Income taxes (recovery)		_		13,999		13,936		13,010		(2,837)		12,904	11,210		9,656		40,945		33,770		30,933
Net income (loss)	\$	_	\$	45,137	\$	45,714	\$	42,676	\$	(18,719)	\$	44,166	\$ 41,188	\$	35,835	\$	133,527	\$	121,189	\$	102,470
Reported measures																					
Efficiency ratio		-%		70.1%		70.6%		70.3 %		104.6 %		71.1 %	71.9 %		73.7 %		70.3 %		72.2 %		80.6 %
Diluted earnings (loss) per share	\$	_	\$	1.34	\$	1.43	\$	1.36	\$	(0.73)	\$	1.44	\$ 1.34	\$	1.15	\$	4.13	\$	3.94	\$	3.21
Return on common shareholders' equity		-%		11.2%		12.5%		11.6 %		(6.1)%		12.1 %	11.8 %		9.9 %		11.7 %		11.3 %		6.8 %
Adjusting items [1]																					
Amortization of net premium on purchased financial instruments	\$	_	\$	1,267	\$	1,337	\$	1,405	\$	1,465	\$	1,531	\$ 1,531	\$	1,472	\$	4,009	\$	4,534	\$	5,999
Impairment of goodwill, software and intangible assets, and premises and equipment		_		_		_		_		72,226		_	_		_		_		_		72,226
Restructuring charges																					
Severance charges		_		_		_		_		4,607		_	_		_		_		_		4,607
Impairment charges related to IT projects		_				_		_		1,576			_								1,576
		_		_		_		_		6,183		_	_		_		_		_		6,183
Retirement compensation charge		_	_	_				_							4,855				4,855		4,855
Adjusting items before income taxes	\$	_	\$	1,267	\$	1,337	\$	1,405	\$	79,874	\$	1,531	\$ 1,531	\$	6,327	\$	4,009	\$	9,389	\$	89,263
Income tax recovery related to the above				337		355		373		17,028		406	406		1,694		1,065		2,506	_	19,534
Impact of adjusting items on net income	\$	_	\$	930	\$	982	\$	1,032	\$	62,846	\$	1,125	\$ 1,125	\$	4,633	\$	2,944	\$	6,883	\$	69,729
Impact of adjusting items on diluted earnings per share [2]	\$		\$	0.03	\$	0.03	\$	0.03	\$	2.17	\$	0.04	\$ 0.04	\$	0.16	\$	0.10	\$	0.24	\$	2.41
Adjusted results [1]																					
Net interest income	\$	_	\$	147,991	\$	143,428	\$	149,498	\$	150,667	\$	147,229	\$ 137,691	\$	139,496	\$	440,917	\$	424,416	\$	575,083
Other income		_		81,086		83,375		73,704		80,982		79,409	82,988		78,664		238,165		241,061		322,043
Total revenue		_		229,077		226,803		223,202		231,649		226,638	220,679		218,160		679,082		665,477		897,126
Provision for credit losses		_		8,200		5,750		9,100		9,400		7,000	8,000		10,500		23,050		25,500		34,900
Non-interest expenses		_		160,474		160,066		157,011		163,931		161,037	158,750		155,842		477,551		475,629		639,560
Income before income taxes		_		60,403		60,987		57,091		58,318		58,601	53,929		51,818		178,481		164,348		222,666
Income taxes		_		14,336		14,291		13,383		14,191		13,310	11,616		11,350		42,010		36,276		50,467
Adjusted net income	\$	_	\$	46,067	\$	46,696	\$	43,708	\$	44,127	\$	45,291	\$ 42,313	\$	40,468	\$	136,471	\$	128,072	\$	172,199
Adjusted measures [1]																					
Adjusted efficiency ratio		-%		70.1%		70.6%		70.3 %		70.8 %		71.1 %	71.9 %		71.4 %		70.3 %		71.5 %		71.3 %
Adjusted diluted earnings per share [2]	\$	_	\$	1.37	\$	1.46	\$	1.39	\$	1.44	\$	1.48	\$ 1.38	\$	1.32	\$	4.23	\$	4.17	\$	5.62
Adjusted return on common shareholders' equity		-%		11.4%		12.8%		11.9 %		12.1 %		12.4 %	12.1 %		11.3 %		12.0 %		12.0 %		12.0 %

<sup>[1]</sup> Adjusted results and measures are non-GAAP.

<sup>[2]</sup> The impact of adjusting items on a per share basis does not add due to rounding for certain quarters and for the nine months ended July 31, 2015.