

# THIRD QUARTER 2012

## SUPPLEMENTARY INFORMATION FOR THE PERIOD ENDED JULY 31, 2012

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The financial information in this document is in Canadian dollars and is based on unaudited condensed interim financial statements prepared under International Financial Reporting Standards (IFRS). Comparative amounts have been recalculated under IFRS unless otherwise noted. Certain comparative amounts have been reclassified to conform to the current period's presentation.

							F	OR THE THREE	MON	THS ENDED								FOR THE NINE M	IONTI	HS ENDED	Y'	EAR ENDED
In thousands of Canadian dollars,	OC.	TOBER :		JULY 3		APRIL 30		JANUARY 31		OCTOBER 31		JULY 31		APRIL 30	,	JANUARY 31	_	JULY 31		JULY 31		OCTOBER 31
except per share and percentage amounts (Unaudited)		201	12	2012	2	2012		2012		2011		2011		2011		2011		2012		2011		2011
Profitability																						
Total revenue	\$		-	\$ 193,833	\$	198,670	\$	193,744	\$	182,422 \$	18	35,833	\$	183,237	\$	186,855	\$	586,247	\$	555,925	\$	738,347
Net income	\$		-	\$ 29,998	\$	33,863	\$	30,962	\$	26,709 \$	; 2	29,072	\$	31,016	\$	36,920	\$	94,823	\$	97,008	\$	123,717
Diluted earnings per share	\$	-		\$ 1.06	\$	1.22	\$	1.16	\$	0.99 \$	;	1.08	\$	1.17	\$	1.41	\$	3.44	\$	3.66	\$	4.65
Return on common shareholders' equity		-	%	10.2	%	12.1	%	11.6 %	6	10.0 %		11.2 %		12.7 %		15.2	%	11.3 %	5	13.0 %	ò	12.2 %
Net interest margin		-	%	1.66	%	1.73	%	1.75 %	6	1.76 %		1.83 %		1.83 %		1.86	%	1.71 %		1.84 %	s .	1.82 %
Efficiency ratio		-	%	76.8	%	74.0	%	73.8 %	6	75.2 %		72.1 %		72.0 %			%	74.9 %		70.7 %	a .	71.8 %
Other income (as a % of total revenue)		-	%	33.1	%	35.4	%	32.6 %	6	30.7 %		30.4 %		33.4 %		32.2	%	33.7 %		32.0 %		31.7 %
Effective tax rate		-	%	19.7		23.1		24.0 %		17.2 %		22.1 %		21.0 %		23.6		22.4 %		22.3 %		21.3 %
Profitability - Excluding Transaction and Integration Costs [1]																						
Transaction and Integration Costs	\$		_	\$ 7,157	s	3,350	\$	2.660	\$	9.006 \$	;	_	\$	_	\$	_	5	13,167	\$	_	\$	9,006
Adjusted net income	Š		_	\$ 35,253	\$		\$	32.919	\$	33,375 \$			\$		\$	36,920	Š	•	\$	97,008	\$	130,383
Adjusted diluted earnings per share	Š	_		\$ 1.27	\$	,	Š	1.24	\$	1.26 \$			\$		\$	1.41	Š		\$	3.66	\$	4.93
Adjusted return on common shareholders' equity	Ψ	_	%	12.2		13.0		12.4 %	_	12.8 %	·	11.2 %	Ψ	12.7 %	Ψ	15.2		12.5 %	-	13.0 %		12.9 %
Adjusted efficiency ratio		-		73.2		72.4		72.4 %		70.2 %		72.1 %		72.0 %		68.0		72.7 %		70.7 %		70.6 %
Per common share					,,,		,,,	,	•	1012 70				12.0 70			,,,	,.				70.0 70
Share price																						
High	\$			\$ 47.64	s	47.65	\$	48.68	\$	46.41 \$		52.49	\$	55.87	\$	53.66	9	48.68	\$	55.87	\$	55.87
	\$	-		\$ 40.66	\$		\$	41.12	\$	38.62 \$			\$		\$	44.14	S		\$	42.44	\$	38.62
Low	\$ \$	-					\$ \$		\$				\$		\$ \$		\$		\$		\$	
Close	<b>&gt;</b>	-					-	46.20	-	,	•		Э		Ф	53.10	3			42.86		45.98
Price / earnings ratio (trailing four quarters)	\$	-	х	10.7			X	10.5 x	<b>.</b>	9.9 <b>x</b> 39.40 \$		n.a.	•	n.a.	•	n.a.		10.7 x		n.a. <b>x</b>		9.9 <b>x</b>
Book value	<b>&gt;</b>	-		\$ 41.78	-	41.19	\$	40.12	_	σο. το φ	•		\$		\$	37.40	\$		, \$	38.84	\$	39.40
Market to book value			- %	114			%	115 %		117 %		110 %	•	132 %	•		%	114 %	-	110 %		117 %
Dividends declared	\$	-		\$ 0.47	\$		. \$	0.45	. \$	0.42 \$	•		\$		\$	0.39	\$		\$	1.20	\$	1.62
Dividend yield		-	%	3.95			%	3.90 %		3.65 %		3.92 %		3.10 %			%	3.84 %		3.73 %		3.52 %
Dividend payout ratio		-	%	44.2	%	37.0	%	38.7 %	6	42.6 %		38.7 %		33.4 %		27.6	%	39.8 %	,	32.7 %	1	34.8 %
Financial position																						
Balance sheet assets	\$		-	\$ 31,415,512		30,708,474		29,921,236			28,23					26,918,638		31,415,512		28,238,630		28,963,210
Loans and acceptances	\$		-	\$ 23,435,667		23,121,470		22,823,985	\$	22,087,544 \$						20,783,952		23,435,667		21,676,239		22,087,544
Deposits	\$		-	\$ 21,622,059	\$	21,060,754	\$	20,701,287	\$	20,016,281 \$	19,42	25,862	\$ 1			18,927,105		21,622,059	\$	19,425,862	\$	20,016,281
Average assets	\$		-	\$ 31,121,046	\$	30,107,578	\$	29,705,350	\$	28,513,647 \$	28,05	58,943	\$ 2	27,415,276	\$ 2	27,073,808	\$	30,312,812	\$	27,517,117	\$	27,768,297
Average earning assets	\$		-	\$ 30,113,673	\$	29,391,837	\$	28,893,215	\$	27,860,531 \$	27,46	3,323	\$ 2	26,855,742	\$ 2	26,385,381	\$	29,466,785	\$	26,901,985	\$	27,143,591
Average common equity	\$		-	\$ 1,049,966	\$	1,033,138	\$	953,524	\$	937,563 \$	92	22,262	\$	903,516	\$	880,004	\$	1,012,056	\$	901,910	\$	910,896
Quality of assets																						
Gross amount of impaired loans	\$		-	\$ 156,393	\$	147,321	\$	152,763	\$	163,725 \$	17	71,692	\$	155,262	\$	168,677	\$	156,393	\$	171,692	\$	163,725
Allowances for loan losses																						
Individual	\$		-	\$ 62,052			\$	62,385	\$	69,450 \$			\$		\$	65,665	\$		\$	67,989	\$	69,450
Collective	\$		-	\$ 70,587	\$	,	\$	79,918	\$	73,700 \$			\$		\$	69,878	\$	,	\$	73,164	\$	73,700
Total	\$		-	\$ 132,639	\$	,	\$	142,303	\$	143,150 \$			\$		\$	135,543	\$		\$	141,153	\$	143,150
Net impaired loans	\$		-	\$ 23,754	\$	8,452	\$	10,460	\$	20,575 \$	; 3	30,539	\$	19,057	\$	33,134	\$	23,754	\$	30,539	\$	20,575
(as a % of loans and acceptances)		-	%	0.1	%	0.0	%	0.1 %	6	0.1 %		0.1 %		0.1 %		0.2	%	0.1 %	à	0.1 %	)	0.1 %
Provision for loan losses	\$		-	\$ 7,500	\$	7,500	\$	10,000	\$	12,999 \$	5 1	14,640	\$	11,984	\$	11,457	\$	25,000	\$	38,081	\$	51,080
(as a % of average loans and acceptances)		-	%	0.1	%	0.1	%	0.2 %	6	0.2 %		0.3 %		0.2 %		0.2	%	0.1 %	3	0.2 %	)	0.2 %
Unrealized gains and losses on the																						
portfolio of available-for-sale securities	\$		-	\$ 25,357	\$	29,201	\$	38,059	\$	41,054 \$	. 4	14,307	\$	41,633	\$	44,387	\$	25,357	\$	44,307	\$	41,054
Basel II regulatory capital ratio [2]																						
Tier I		-	%	10.1	%	10.4	%	10.3 %	6	11.0 %		11.0 %		11.1 %		11.1	%	10.1 %	,	11.0 %	1	11.0 %
Other information										0.000		0.007		0.700		07.5		,		0.007		0.000
Number of full-time equivalent employees			-	4,044		4,003		3,976		3,669		3,807		3,728		3,715		4,044		3,807		3,669
Number of branches			-	158		158		158		158		157		157		157		158		157		158
Number of automated banking machines			-	426		426		429		427		424		422		421		426		424		427

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<sup>[1]</sup> Costs related to the acquisition of the MRS Companies and AGF Trust Company, and to the compensation for termination in 2012 of the distribution agreement of IA Clarington funds.

<sup>[2]</sup> The ratios for 2011 are presented in accordance with previous Canadian GAAP as filed with OSFI.

## CONSOLIDATED BALANCE SHEET

	AS AT OCTOBE		AS AT JULY 31	AS AT A		AS AT JANUARY 31	AS AT O	CTOBER 31	AS A	T JULY 31	AS	AT APRIL 30	AS AT J	IANUARY 31	AS AT N	OVEMBER '
In thousands of Canadian dollars (Unaudited)		2012	2012		2012	2012		2011		2011		2011		2011		2010
ASSETS																
Cash and non-interest-bearing																
deposits with other banks	\$	-	\$ 89,287		2,029	\$ 85,426	\$	81,600	\$	70,013	\$	71,262	\$	76,426	\$	72,444
Interest-bearing deposits with other banks		-	828,636	62	24,251	537,281		285,459		599,752		646,533		457,207		99,394
Securities																
Available-for-sale		-	1,956,279	2,05	5,991	1,998,154		2,108,075	2	,042,824		2,054,503		2,034,629		2,138,861
Held-to-maturity		-	979,170	1,05	6,657	1,058,491		885,822		830,964		646,713		638,276		559,457
Held-for-trading		-	2,243,361	2,18	31,962	2,135,846		2,181,969	2	,044,465		2,248,007		1,889,086		1,496,583
Designated at fair value through profit or loss		-	-		-	-		-		-		-		5,441		624,642
		-	5,178,810	5,29	4,610	5,192,491		5,175,866	4	,918,253		4,949,223		4,567,432		4,819,543
Securities purchased under																
reverse repurchase agreements		-	1,173,704	97	78,063	639,604		720,317		540,220		626,168		515,855		994,674
Loans																
Personal		-	6,081,592		6,400	6,064,020		5,774,207		,732,870		5,681,527		5,627,619		5,636,203
Residential mortgage		-	12,554,098		9,486	12,124,453		1,869,412		,578,930		11,252,744		1,037,610		10,859,647
Commercial mortgage		-	2,473,833		70,794	2,435,219		2,363,808		,302,562		2,213,760		2,205,736		2,166,375
Commercial and other		-	2,094,100		37,886	1,994,040		1,900,977	1	,863,448		1,823,234		1,742,889		1,691,190
Customers' liabilities under acceptances		-	232,044		6,904	206,253		179,140		198,429		187,400		170,098		165,450
		-	23,435,667		21,470	22,823,985	2	22,087,544		,676,239	2	21,158,665	2	0,783,952	2	20,518,865
Allowances for loan losses		-	(132,639)		88,869)	(142,303)		(143,150)		(141,153)		(136,205)		(135,543)		(131,567
		-	23,303,028	22,98	32,601	22,681,682	2	21,944,394	21	,535,086	- 2	21,022,460	2	0,648,409	- 2	20,387,298
Other																
Premises and equipment		-	68,890		6,308	63,957		61,708		60,580		60,966		60,638		55,727
Derivatives		-	179,275		1,807	229,247		228,261		146,143		118,719		128,865		158,066
Goodwill		-	64,077		64,077	64,077		29,224		29,224		29,224		29,224		29,224
Software and other intangible assets		-	147,886		2,401	136,534		113,949		105,082		100,414		99,973		101,67
Deferred tax assets		-	12,938		2,467	2,724		4,160		7,736		21,172		23,672		47,995
Other assets		-	368,981		9,860	288,213		318,272		226,541		249,841		310,937		289,289
		-	842,047		6,920	784,752		755,574		575,306		580,336		653,309		681,972
	\$	-	\$ 31,415,512	\$ 30,70	8,474	\$ 29,921,236	\$ 2	28,963,210	\$ 28	,238,630	\$ 2	27,895,982	\$ 2	6,918,638	\$ 2	27,055,325
LIABILITIES AND SHAREHOLDERS' EQUITY																
Deposits																
Personal	\$	-	\$ 16,837,043	\$ 16,41	4,315	\$ 16,254,742	\$ 1	5,609,853	\$ 15	534,529	\$	15,510,692	\$ 1	5,381,366	\$	15,354,851
Business, banks and other		-	4,785,016	4,64	6,439	4,446,545		4,406,428	3	891,333		4,063,085		3,545,739		4,250,819
		-	21,622,059	21,06	0,754	20,701,287	2	20,016,281	19	425,862		19,573,777		8,927,105		19,605,670
Other				-	-											
Obligations related to securities sold short		-	1,519,105	1,35	2,007	1,349,022		1,471,254	1	,436,439		1,437,259		1,170,817		1,362,336
Obligations related to securities sold																
under repurchase agreements		-	417,962	44	1,532	360,622		36,770		367,814		205,923		469,021		60,050
Acceptances		-	232,044	16	6,904	206,253		179,140		198,429		187,400		170,098		165,450
Derivatives		-	114,924		8,626	141,754		129,969		104,027		129,588		131,979		115,23
Deferred tax liabilities		-	1,411		1,408	1,984		6,362		1,019		290		1,251		27,543
Other liabilities		-	851,793		4,528	892,795		901,720		832,827		915,192		881,075		945,939
		-	3,137,239	3,07	ź,005	2,952,430		2,725,215	2	940,555		2,875,652		2,824,241		2,676,553
Debt related to securitization activities		-	5,109,015	5,05	1,652	4,798,554		4,760,847	4	442,256		4,051,889		3,786,336		3,486,634
Subordinated debt		-	243,869		3,426	242,987		242,551		242,113		241,683		241,116		150,000
Shareholders' equity			·			<u> </u>										
Preferred shares		-	210,000	21	0,000	210,000		210,000		210,000		210,000		210,000		210,000
		-	320,435		20,435	259,492		259,492		259,492		259,484		259,388		259,363
Common shares			,		227	,		227		227		227				24
Common shares Share-based payment reserve		-	227		221	227		221		221		221		227		
Share-based payment reserve		-		71												610,48
Share-based payment reserve Retained earnings			734,339		9,372	700,037		683,007		669,458		653,541		634,965		610,48 56.37
Share-based payment reserve		-		2					1							610,483 56,379 1,136,468

#### CONSOLIDATED STATEMENT OF INCOME

CONSOLIDATED STATEMENT OF INCOME					FOR THE THREE	MONTHS ENDED				FOR THE NINE	MONTHS ENDED	FOR THE YEAR ENDED
	ОСТ	OBER 31	JULY 31	APRIL 30	JANUARY 31	OCTOBER 31	JULY 31	APRIL 30	JANUARY 31	JULY 31	JULY 31	OCTOBER 3
In thousands of Canadian dollars, except per share amounts (Unaudited)		2012	2012	2012	2012	2011	2011	2011	2011	2012	2011	201
Interest income												
Loans	\$	-	\$ 248,073	\$ 240,943	\$ 245,083	\$ 241,963	\$ 244,008	\$ 234,433	\$ 242,416	\$ 734,099	\$ 720,857	\$ 962,820
Securities		-	16,802	18,377	18,891	18,797	18,777	18,199	18,286	54,070	55,262	74,059
Deposits with other banks		-	2,304	1,276	1,024	1,084	1,594	1,589	1,010	4,604	4,193	5,277
Other, including derivatives		-	14,457	14,557	15,697	15,752	16,289	14,196	15,108	44,711	45,593	61,345
			281,636	275,153	280,695	277,596	280,668	268,417	276,820	837,484	825,905	1,103,501
nterest expense												
Deposits		-	108,394	104,653	107,673	110,069	112,032	108,851	113,511	320,720	334,394	444,463
Debt related to securitization activities		-	40,891	39,508	39,672	38,552	36,333	33,983	31,875	120,071	102,191	140,743
Subordinated debt		-	2,408	2,374	2,403	2,432	2,411	2,352	4,379	7,185	9,142	11,574
Other, including derivatives		-	279	294	318	152	466	1,166	452	891	2,084	2,236
		-	151,972	146,829	150,066	151,205	151,242	146,352	150,217	448,867	447,811	599,016
Net Interest income			129,664	128,324	130,629	126,391	129,426	122,065	126,603	388,617	378,094	504,485
Other income [see page 4]		-	64,169	70,346	63,115	56,031	56,407	61,172	60,252	197,630	177,831	233,862
Total revenue			193,833	198,670	193,744	182,422	185,833	183,237	186,855	586,247	555,925	738,347
Provision for loan losses			7,500	7,500	10,000	12,999	14,640	11,984	11,457	25,000	38,081	51,080
Non-interest expenses [see page 4]		-	148,955	147,111	143,020	137,152	133,896	131,986	127,077	439,086	392,959	530,111
ncome before income taxes		-	37,378	44,059	40,724	32,271	37,297	39,267	48,321	122,161	124,885	157,156
Income taxes		-	7,380	10,196	9,762	5,562	8,225	8,251	11,401	27,338	27,877	33,439
Net income	\$	-	\$ 29,998	\$ 33,863	\$ 30,962	\$ 26,709	\$ 29,072	\$ 31,016	\$ 36,920	\$ 94,823	\$ 97,008	\$ 123,717
Preferred share dividends,												
including applicable taxes		-	3,164	3,165	3,166	3,111	3,107	3,109	3,109	9,495	9,325	12,436
Net income available to common shareholders	\$	-	\$ 26,834	\$ 30,698	\$ 27,796	\$ 23,598	\$ 25,965	\$ 27,907	\$ 33,811	\$ 85,328	\$ 87,683	\$ 111,281
Average number of common shares outstanding [in thousands]												
Basic		-	25,250	25,235	23,925	23,925	23,925	23,923	23,922	24,800	23,923	23,924
Diluted		-	25,267	25,253	23,943	23,941	23,943	23,946	23,942	24,818	23,944	23,943
Earnings per share												
Basic	\$	-	\$ 1.06	\$ 1.22	\$ 1.16	\$ 0.99	\$ 1.09	\$ 1.17	\$ 1.41	\$ 3.44	\$ 3.67	\$ 4.65
Diluted	\$	-	\$ 1.06	\$ 1.22	\$ 1.16	\$ 0.99	\$ 1.08	\$ 1.17	\$ 1.41	\$ 3.44	\$ 3.66	\$ 4.65

### CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

						FOR THE THREE	MON	THS ENDED					FOR THE NINE	MON	THS ENDED	YEAR ENDED
In thousands of Canadian dollars (Unaudited)	0	CTOBER 20		JULY 31 2012	APRIL 30 2012	JANUARY 31 2012	00	CTOBER 31 2011	JULY 31 2011	APRIL 30 2011	JA	NUARY 31 2011	JULY 31 2012		JULY 31 2011	OCTOBER 31 2011
Net income	\$		-	\$ 29,998	\$ 33,863	\$ 30,962	\$	26,709	\$ 29,072	\$ 31,016	\$	36,920	\$ 94,823	\$	97,008	\$ 123,717
Other comprehensive income, net of income taxes Unrealized gains (losses) on available-for-sale securities Reclassification of net (gains) losses on available-for-sale securities to net income			-	(2,714)	(3,751) (888)	(1,483) (321)		(3,974)	721 (803)	(1,617) 90		(6,939) (1,715)	(7,948) (1,543)		(7,835) (2,428)	(11,809) (3,045)
Net change in value of derivatives designated as cash flow hedges			-	13,774 10,726	(23,980) (28,619)	(7,564) (9,368)		21,514 16,923	19,020 18,938	(4,004) (5,531)		(12,465) (21,119)	(17,770) (27,261)		2,551 (7,712)	24,065 9,211
Comprehensive income	\$		-	\$ 40,724	\$ 5,244	\$ 21,594	\$	43,632	\$ 48,010	\$ 25,485	\$	15,801	\$ 67,562	\$	89,296	\$ 132,928

FOR THE

OTHER INCOME												FOR THE
					FOR THE THREE	MONTHS ENDED				FOR THE NINE	MONTHS ENDED	YEAR ENDED
	осто	DBER 31	JULY 31	APRIL 30	JANUARY 31	OCTOBER 31	JULY 31	APRIL 30	JANUARY 31	JULY 31	JULY 31	OCTOBER 31
In thousands of Canadian dollars (Unaudited)		2012	2012	2012	2012	2011	2011	2011	2011	2012	2011	2011
Fees and commissions on loans and deposits												
Deposit service charges	\$	-	\$ 14,745	\$ 14,173	\$ 13,441	\$ 13,479	\$ 13,585	\$ 13,546	\$ 13,199	\$ 42,359	\$ 40,330	\$ 53,809
Lending fees		-	10,387	8,898	9,388	10,181	10,063	9,080	9,218	28,673	28,361	38,542
Card service revenues		-	6,390	6,586	5,682	5,673	5,800	5,256	5,926	18,658	16,982	22,655
		-	31,522	29,657	28,511	29,333	29,448	27,882	28,343	89,690	85,673	115,006
Other												
Income from brokerage operations		-	12,517	14,354	13,549	8,332	10,221	16,592	13,284	40,420	40,097	48,429
Credit insurance income		-	3,682	3,662	3,770	4,994	4,104	4,290	5,203	11,114	13,597	18,591
Income from treasury and financial market operations		-	2,398	5,856	4,714	5,897	4,919	3,993	6,129	12,968	15,041	20,938
Income from sales of mutual funds		-	4,478	4,488	4,329	4,258	4,483	4,460	4,107	13,295	13,050	17,308
Income from registered self-directed plans		-	7,190	7,648	6,801	1,505	1,674	1,990	2,084	21,639	5,748	7,253
Other		-	2,382	4,681	1,441	1,712	1,558	1,965	1,102	8,504	4,625	6,337
		-	32,647	40,689	34,604	26,698	26,959	33,290	31,909	107,940	92,158	118,856
Total other income	\$	-	\$ 64,169	\$ 70,346	\$ 63,115	\$ 56,031	\$ 56,407	\$ 61,172	\$ 60,252	\$ 197,630	\$ 177,831	\$ 233,862

#### NON-INTEREST EXPENSES

NON-INTEREST EXPENSES												FOR THE
					FOR THE THREE	MONTHS ENDED				FOR THE NINE	MONTHS ENDED	YEAR ENDED
	oc	TOBER 31	JULY 31	APRIL 30	JANUARY 31	OCTOBER 31	JULY 31	APRIL 30	JANUARY 31	JULY 31	JULY 31	OCTOBER 31
In thousands of Canadian dollars (Unaudited)		2012	2012	2012	2012	2011	2011	2011	2011	2012	2011	2011
Salaries and employee benefits												
Salaries	\$	-	\$ 51,736	\$ 52,887	\$ 52,723	\$ 47,997	\$ 47,506	\$ 48,323	\$ 48,293	\$ 157,346	\$ 144,122	\$ 192,119
Employee benefits		-	14,842	16,751	16,929	14,085	13,350	14,181	14,241	48,522	41,772	55,857
Performance-based compensation		-	10,599	9,644	7,380	8,349	9,498	10,653	6,154	27,623	26,305	34,654
		•	77,177	79,282	77,032	70,431	70,354	73,157	68,688	233,491	212,199	282,630
Premises and technology												
Equipment and computer services		-	15,235	14,604	14,060	13,208	13,970	13,485	13,571	43,899	41,026	54,234
Rent and property taxes		-	10,935	10,957	10,663	10,181	10,483	9,685	9,752	32,555	29,920	40,101
Depreciation		-	10,909	10,493	10,685	10,325	10,134	9,882	9,626	32,087	29,642	39,967
Maintenance and repairs		-	1,166	1,382	1,305	1,315	1,381	1,457	1,307	3,853	4,145	5,460
Public utilities		-	317	479	370	312	315	487	347	1,166	1,149	1,461
Other		-	82	83	83	34	(1)	(42)	(2)	248	(45)	(11)
		•	38,644	37,998	37,166	35,375	36,282	34,954	34,601	113,808	105,837	141,212
Other												
Advertising and business development		-	4,494	5,429	5,965	4,409	5,529	5,172	5,510	15,888	16,211	20,620
Fees and commissions		-	6,319	6,730	5,671	6,171	6,890	6,238	5,368	18,720	18,496	24,667
Communications and travelling expenses		-	5,187	5,569	4,767	4,859	5,043	4,785	4,895	15,523	14,723	19,582
Taxes and insurance		-	5,108	4,811	4,614	4,024	4,679	4,023	4,273	14,533	12,975	16,999
Stationery and publications		-	1,455	1,571	1,591	1,260	1,364	1,595	1,756	4,617	4,715	5,975
Recruitment and training		-	839	665	681	523	1,133	718	1,074	2,185	2,925	3,448
Other		-	2,575	1,706	2,873	1,094	2,622	1,344	912	7,154	4,878	5,972
		•	25,977	26,481	26,162	22,340	27,260	23,875	23,788	78,620	74,923	97,263
Costs related to an acquisition and other [1]		-	7,157	3,350	2,660	9,006	-	-	-	13,167	-	9,006
Total non-interest expenses	\$	-	\$ 148,955	\$ 147,111	\$ 143,020	\$ 137,152	\$ 133,896	\$ 131,986	\$ 127,077	\$ 439,086	\$ 392,959	\$ 530,111

<sup>[1]</sup> Costs related to the acquisition of the MRS Companies and AGF Trust Company, and to the compensation for termination in 2012 of the distribution agreement of IA Clarington funds.

### SEGMENTED INFORMATION

SEGMENTED INFORMATION							FOR THE THREE	MON	THS ENDED								FOR THE NINE	MONT	HS ENDED	,	FOR THE YEAR ENDED
		TOBER 31	JULY 31		APRIL 30		JANUARY 31	- IVIOIV	OCTOBER 31		JULY 31		APRIL 30		JANUARY 31	_	JULY 31	WICHTI	JULY 31		OCTOBER 31
In thousands of Canadian dollars (Unaudited)	00	2012	2012		2012		2012		2011		2011		2011		2011		2012		2011		2011
Retail & SME-Québec																					
Net interest income	\$	-	\$ 80,163	\$	76,096	\$	78,725	\$	80,112	\$	83,137	\$	77,881	\$	80,448	\$	234,984	\$	241,466	\$	321,578
Other income		-	34,662		33,422		31,803		33,090		32,699		33,215		33,342		99,887		99,256		132,346
Total revenue		-	114,825		109,518		110,528		113,202		115,836		111,096		113,790		334,871		340,722		453,924
Provision for loan losses		-	6,474		4,855		6,216		6,082		3,724		6,570		7,684		17,545		17,978		24,060
Non-interest expenses		-	91,107		91,268		91,260		91,352		92,352		90,162		89,959		273,635		272,473		363,825
Income before income taxes		-	17,244		13,395		13,052		15,768		19,760		14,364		16,147		43,691		50,271		66,039
Income taxes		-	3,709		2,737		2,631		3,174		5,015		2,846		3,113		9,077		10,974		14,148
Net income	\$	-	\$ 13,535	\$	10,658	\$	10,421	\$	12,594	\$	14,745	\$	11,518	\$	13,034	\$	34,614	\$	39,297	\$	
Efficiency ratio		- 9	6 79.3	%	83.3	%	82.6	%	80.7	%	79.7	%	81.2	%	79.1	%	81.7	%	80.0	%	80.2 %
Average assets	\$	_ ′	\$ 13,733,835		13,456,896		13,302,967		13,076,132	\$			12,548,528				13,498,199				
Average loans and acceptances	\$	_	\$ 13,417,161		13.159.257		12,987,922		12,718,170	\$			12.190.736		12,051,356		13.188.324		12.239.639	\$	
Average deposits	\$	_	\$ 9,701,644		9,490,707	\$		\$	, -, -	\$	, -	\$	,,		8,871,347	\$	-,,-		9,068,440	\$	, ,
Loans and acceptances (ending balance)	\$	_	\$ 13,651,164		13,382,797		13,150,627		12,966,786		12,713,383		12,404,681		12,201,189		13,651,164		12,713,383		-, -,
Deposits (ending balance)	\$	-	\$ 9,711,861		9,730,218		9,427,301	\$		\$		\$		\$			9,711,861		9,375,003	\$	, ,
	·																				
Real Estate & Commercial	\$		6 04 704		00.040	•	00.040	•	00.405	•	00.040	\$	00.544	\$	00.005	•	65.000	\$	00.554	\$	00.050
Net interest income	Þ	-	\$ 21,731	\$	22,049	\$	22,212	\$	22,105	\$	22,942	Þ		Ф	23,095	\$	65,992	\$	68,551	\$	90,656
Other income		-	8,327		10,451		8,006		8,956		8,837		7,851		8,094		26,784		24,782		33,738
Total revenue		-	30,058		32,500		30,218		31,061		31,779		30,365		31,189		92,776		93,333		124,394
Provision for loan losses		-	436		1,755		2,851		3,982		10,458		4,860		3,377		5,042		18,695		22,677
Non-interest expenses		-	7,756		7,484		7,756		8,293		7,555		7,004		7,359		22,996		21,918		30,211
Income before income taxes		-	21,866		23,261		19,611		18,786		13,766		18,501		20,453		64,738		52,720		71,506
Income taxes		-	5,915		6,292	_	5,305	•	5,378	•	3,940	_	5,296	•	5,855	_	17,512		15,091		20,469
Net income	\$	-	\$ 15,951	\$	16,969	\$	14,306	\$	13,408	\$	9,826	\$	-,	\$	14,598	\$	47,226	\$	37,629	\$	- ,
Efficiency ratio		- %			23.0		25.7		26.7		23.8		23.1		23.6		24.8		23.5		24.3 %
Average assets	\$	-	\$ 3,437,273	\$	-, - ,	\$	3,310,962	\$	3,175,730	\$	3,124,897	\$	3,049,248	\$	3,000,121	\$	3,409,446	\$	3,058,186	\$	3,087,813
Average loans and acceptances	\$	-	\$ 3,311,242	\$	3,355,939	\$	3,216,647	\$	3,065,718	\$	3,037,698	\$		\$	2,920,491	\$	3,294,162	\$	2,975,328	\$	2,998,112
Average deposits	\$	-	\$ 517,755	\$	507,686	\$	531,026	\$	477,138	\$	512,941	\$	,	\$	526,776	\$	518,904	\$	526,007	\$	513,690
Loans and acceptances (ending balance)	\$	-	\$ 3,494,099	\$	3,455,140	\$	3,442,388	\$	3,291,847	\$	-, -,	\$	-, -, -, -	\$	3,093,755	\$	., . ,	\$	3,248,550	\$	3,291,847
Deposits (ending balance)	\$	-	\$ 579,193	\$	494,049	\$	536,936	\$	550,495	\$	491,786	\$	532,223	\$	551,187	\$	579,193	\$	491,786	\$	550,495
B2B Bank																					
Net interest income	\$	-	\$ 32,119	\$	30,689	\$	30,964	\$	30,475	\$	30,072	\$	28,410	\$	28,812	\$	93,772	\$	87,294	\$	117,769
Other income		-	8,408		9,116		8,143		1,913		2,110		2,419		2,525		25,667		7,054		8,967
Total revenue		-	40,527		39,805		39,107		32,388		32,182		30,829		31,337		119,439		94,348		126,736
Provision for loan losses		_	590		890		933		2,935		458		554		396		2,413		1,408		4,343
Non-interest expenses		-	22,913		24,483		23,422		15,927		16,545		15,666		15,902		70,818		48,113		64,040
Costs related to an acquisition and other [1]		_	7,157		3,350		2.660		1.349						,		13,167		,		1.349
Income before income taxes		_	9,867		11,082		12,092		12,177		15,179		14,609		15,039		33,041		44,827		57,004
Income taxes		_	2,612		2,953		3,221		3,446		4,300		4,141		4,262		8.786		12,703		16,149
Net income	\$	-	\$ 7,255	\$	8,129	\$	8,871	\$	8,731	\$	10,879	\$		\$	10,777	\$	24,255	\$	32,124	\$	
Efficiency ratio		- %	6 74.2	%	69.9	%	66.7	%	53.3	%	51.4	%	50.8	%	50.7	%	70.3	%	51.0	%	51.6 %
Average assets	\$	-	\$ 6,177,975	\$	6,260,665	\$	6,009,674	\$	5,544,664	\$	5,444,437	\$	5,353,356	\$	5,316,881	\$	6,148,626	\$	5,371,758	\$	5,415,340
Average loans and acceptances	\$	-	\$ 5,985,456	\$	5,965,982	\$	5,822,462	\$	5,532,082	\$	5,431,063	\$	5,342,292	\$	5,279,835	\$	5,924,332	\$	5,351,160	\$	5,396,762
Average deposits	\$	-	\$ 10,310,326	\$	10,018,113	\$	9,849,607	\$	9,295,089	\$	9,251,219	\$	9,192,108	\$	9,113,454	\$	10,059,650	\$	9,185,522	\$	9,213,139
Loans and acceptances (ending balance)	\$	-	\$ 5,996,039		6,011,373	\$	5,970,036	\$	5,596,830	\$		\$		\$	5,311,671	\$		\$		\$	5,596,830
Deposits (ending balance)	\$	-	\$ 10,493,487		10,147,289	\$	10,002,175	\$	9,380,400	\$	9,247,664	\$		\$	9,044,284	\$	10,493,487	\$	9,247,664	\$	9,380,400

<sup>[1]</sup> Costs related to the acquisition of the MRS Companies and AGF Trust Company.

SEGMENTED INFORMATION (CONTINUED)								FOR THE THREE	MON	THS ENDED								FOR THE NINE	MONTI	HS ENDED	_ Y	FOR THE EAR ENDED
	OC.	TOBER 31		JULY 31		APRIL 30		JANUARY 31		OCTOBER 31		JULY 31		APRIL 30		JANUARY 31		JULY 31		JULY 31		OCTOBER 31
In thousands of Canadian dollars (Unaudited)		2012		2012		2012		2012		2011		2011		2011		2011		2012		2011		2011
Laurentian Bank Securities & Capital Markets																						
Net interest income	\$	-	\$	785	\$	696	\$	509	\$	1,093	\$	611	\$	670	\$	772	\$	1,990	\$	2,053	\$	3,146
Other income		-		12,471		15,569		14,146		9,296		11,240		17,202		15,469		42,186		43,911		53,207
Total revenue		-		13,256		16,265		14,655		10,389		11,851		17,872		16,241		44,176		45,964		56,353
Provision for loan losses		-		-		-		-		-		-		-		-		-		-		-
Non-interest expenses		-		11,668		12,530		12,160		10,246		11,035		14,126		12,495		36,358		37,656		47,902
Income before income taxes		-		1,588		3,735		2,495		143		816		3,746		3,746		7,818		8,308		8,451
Income taxes		-		412		956		620		12		130		1,014		1,024		1,988		2,168		2,180
Net income	\$	-	\$	1,176	\$	2,779	\$	1,875	\$	131	\$	686	\$	2,732	\$	2,722	\$	5,830	\$	6,140	\$	6,271
Efficiency ratio		- '	%	88.0	%	77.0	%	83.0	%	98.6	%	93.1	%	79.0	%	76.9	%	82.3	%	81.9	%	85.0 %
Average assets	\$	-	\$	3,003,832	\$	2,724,581	\$	2,683,211	\$	2,563,752	\$	2,760,206	\$	2,588,177	\$	2,320,078	\$	2,804,453	\$	2,555,802	\$	2,557,806
Clients' brokerage assets	\$	-	\$	2,207,719	\$	2,184,872	\$	2,173,151	\$	2,153,893	\$	2,189,077	\$	2,224,099	\$	2,257,647	\$	2,207,719	\$	2,189,077	\$	2,153,893
Other																						
Net interest income	\$	_	\$	(5,134)	\$	(1,206)	\$	(1,781)	\$	(7,394)	\$	(7,336)	\$	(7,410)	\$	(6,524)	\$	(8,121)	\$	(21,270)	\$	(28,664)
Other income	Ψ	_	•	301	۳	1,788	Ψ	1,017	Ψ	2,776	Ψ	1,521	Ψ	485	Ψ	822	Ψ	3,106	Ψ	2.828	Ψ	5,604
Total revenue		_		(4,833)		582		(764)		(4,618)		(5,815)		(6,925)		(5,702)		(5,015)		(18,442)		(23,060)
Provision for loan losses		_		(4,000)		-		(104)		(4,010)		(0,010)		(0,020)		(0,702)		(0,010)		(10,442)		(20,000)
Non-interest expenses		_		8,354		7,996		5,762		2,328		6,409		5,028		1,362		22,112		12,799		15,127
Costs related to an acquisition and other [1]		_		-		.,000		5,. 52		7,657		0,100		0,020		.,002		,		.2,700		7,657
Loss before income taxes				(13,187)		(7,414)		(6,526)		(14,603)		(12,224)		(11,953)		(7,064)		(27,127)		(31,241)		(45,844)
Income taxes recovered		_		(5,268)		(2,742)		(2,015)		(6,448)		(5,160)		(5,046)		(2,853)		(10,025)		(13,059)		(19,507)
Net loss	\$	-	\$	(7,919)	\$	(4,672)	\$	(4,511)	\$	(8,155)	\$	(7,064)	\$	(6,907)	\$	(4,211)	\$	(17,102)	\$	(18,182)	\$	(26,337)
Average assets	\$	-	\$	4,768,131	\$	4,183,763	\$	4,398,536	\$	4,153,369	\$	3,903,033	\$	3,875,967	\$	4,070,051	\$	4,452,088	\$	3,950,493	\$	4,001,630
Average loans and acceptances	\$	-	\$	(35,115)	\$	(34,500)	\$	(33,886)	\$	11,336	\$	(70,961)	\$	(40,968)	\$	(65,270)	\$	(34,500)	\$	(59,265)	\$	(41,470)
Average deposits	\$	-	\$	1,256,630	\$	1,179,951	\$	939,617	\$	981,474	\$	946,740	\$	994,983	\$	1,297,038	\$	1,125,001	\$	1,080,516	\$	1,055,553
Total																						
Net interest income	\$	_	\$	129,664	\$	128,324	\$	130,629	\$	126,391	\$	129,426	\$	122,065	\$	126,603	\$	388,617	\$	378,094	\$	504,485
Other income	•	_	•	64,169	•	70,346	•	63,115	*	56,031	•	56,407	•	61,172	-	60,252	•	197,630	*	177,831	•	233,862
Total revenue		-		193,833		198,670		193,744		182,422		185,833		183,237		186,855		586,247		555,925		738,347
Provision for loan losses		-		7,500		7,500		10,000		12,999		14,640		11,984		11,457		25,000		38,081		51,080
Non-interest expenses		-		141,798		143,761		140,360		128,146		133,896		131,986		127,077		425,919		392,959		521,105
Costs related to an acquisition and other [1]		-		7,157		3,350		2,660		9,006								13,167		-		9,006
Income before income taxes		-		37,378		44,059		40,724		32,271		37,297		39,267		48,321		122,161		124,885		157,156
Income taxes		-		7,380		10,196		9,762		5,562		8,225		8,251		11,401		27,338		27,877		33,439
Net income	\$	-	\$	29,998	\$	33,863	\$	30,962	\$	26,709	\$	29,072	\$	31,016	\$	36,920	\$	94,823	\$	97,008	\$	123,717
Average assets	\$	-	\$ 3	31,121,046	\$	30,107,578	\$	29,705,350	\$	28,513,647	\$	28,058,943	\$	27,415,276	\$	27,073,808	\$	30,312,812	\$	27,517,116	\$	27,768,297
Average loans and acceptances	\$	-		23,001,632	\$	22,745,518		22,266,026		21,570,767		21,129,729		20,662,559		20,394,237		22,670,515		20,729,570		20,941,598
Average deposits	\$	-	\$ 2	21,786,355	\$	21,196,457	\$	20,790,206	\$	20,133,692	\$	20,016,254	\$	19,753,089	\$	19,808,615	\$	21,258,119	\$	19,860,485	\$	19,929,350

<sup>[1]</sup> Costs related to the acqusition of the MRS Companies and AGF Trust Company, and to the compensation for termination in 2012 of the distribution agreement of IA Clarington funds.

				IF	RS							CANAD	IAN GA	AP		
	AS AT OC	TOBER 31		AS AT JULY 31	A	AS AT APRIL 30	AS A	T JANUARY 31	AS A	T OCTOBER 31		AS AT JULY 31	-	AS AT APRIL 30	AS A	T JANUARY 31
In thousands of Canadian dollars, except percentage amounts (Unaudited)		2012		2012		2012		2012		2011		2011		2011		2011
Tier 1 capital																
Common shares	\$	-	\$	320,435	\$	320,435	\$	259,492	\$	259,492	\$	259,492	\$	259,484	\$	259,388
Share-based payment reserve		-		227		227		227		227		227		227		227
Retained earnings		-		734,339		719,372		700,037		818,207		802,795		780,668		762,966
Non-cumulative preferred shares		-		210,000		210,000		210,000		210,000		210,000		210,000		210,000
Goodwill		-		(64,077)		(64,077)		(64,077)		(53,790)		(53,790)		(53,790)		(53,790)
Securitization-related and other deductions		-		(21,843)		(22,210)		(17,990)		(16,911)		(20,002)		(18,941)		(18,560)
		-		1,179,081		1,163,747		1,087,689		1,217,225		1,198,722		1,177,648		1,160,231
Adjustment for transition to measurement base under IFRS		-		54,386		81,579		108,773		-		-		-		-
Total - Tier 1 capital (A)		-		1,233,467		1,245,326		1,196,462		1,217,225		1,198,722		1,177,648		1,160,231
Tier 2 capital																
Subordinated debt		-		243,869		243,426		242,987		242,512		242,072		241,640		241,075
Collective allowances		-		76,688		71,866		79,918		73,602		71,174		73,250		73,250
Securitization-related and other deductions		-		(18,943)		(17,478)		(15,029)		(16,499)		(17,747)		(14,704)		(15,599)
Total - Tier 2 capital		-		301,614		297,814		307,876		299,615		295,499		300,186		298,726
Total regulatory capital (B)	\$	-	\$	1,535,081	\$	1,543,140	\$	1,504,338	\$	1,516,840	\$	1,494,221	\$	1,477,834	\$	1,458,957
Total risk-weighted assets (C)	\$	-	\$	12,187,979	\$	11,935,860	\$	11,645,279	\$	11,071,971	\$	10,879,847	\$	10,562,773	\$	10,424,261
Tier I capital ratio (A/C)		-	%	10.1 %	%	10.4	%	10.3	%	11.0	%	11.0	%	11.1	%	11.1 %
Total capital ratio (B/C)		-	%	12.6 %	%	12.9	%	12.9	%	13.7	%	13.7	%	14.0	%	14.0 %
Assets to capital multiple		-	X	18.7	x	18.1	X	18.0	X	16.2	Х	16.2	Х	16.4	Х	16.1 x
Tangible common equity as a																
percentage of risk-weighted assets [2]		-	%	8.0 %	%	8.0	%	7.5	%	9.2	%	9.2	%	9.2	%	9.2 %

<sup>[1]</sup> Information related to regulatory capital for 2011, has not been restated to reflect the adoption of IFRS, as it reflects actual filing with the Office of the Superintendent of Financial Institutions Canada (OSFI). Commencing with Q1-2012, this financial information is calculated based on IFRS.

# BASEL II RISK-WEIGHTED ASSETS [1]

In thousands of Canadian dollars (Unaudited) AS AT JULY 31, 2012 (IFRS) RISK-WEIGHTED 0% 20% 35% 50% 75% 100% 150% 225% TOTAL **ASSETS** Exposure Class (after risk mitigation) Corporate - \$ 138,722 \$ 44,203 \$ 4,479,532 \$ 23,854 \$ 4,686,311 \$ 4,565,158 \$ \$ Sovereign 4,127,811 247,078 4,374,889 49,416 Bank 990,299 203 829 991,331 198,991 7,725,565 Retail residential mortgage loans 4,643,857 20,093 12,389,515 1,645,443 Other retail 745,619 2,581,075 16,534 3,343,228 1,952,340 Small business entities treated as other retail 89,422 1,172,934 1,262,356 879,701 Equity 324,512 324,512 324,512 Securitization 88.993 7.166 182 2.048 98.389 26.172 81,703 759,353 612,597 Other assets 81,394 596,256 12,769,811 4,643,857 23,854 28,229,884 10,254,330 1,546,795 51,572 3,754,009 5,437,938 2,048 Derivatives 3,614 257,786 15,734 277,134 67,291 Credit-related commitments 37,256 9,000 595,507 641,764 597,308 1,269,050 Operational risk \$ 12,810,681 6,049,179 \$ 23,854 \$ 1,813,581 \$ 4,643,857 \$ 51,572 \$ 3,754,009 \$ 2,048 \$ 29,148,782 \$ 12,187,979 **Balance sheet items** Cash, deposits with other banks, securities and securities purchased under reverse repurchase agreements 742,556 2,268,777 Personal loans 2,204,829 Residential mortgage loans 4,532,598 Commercial mortgage loans, commercial loans and acceptances Other assets 505,570 10,254,330

<sup>[2]</sup> Tangible common equity is defined as common shareholders' equity, excluding accumulated other comprehensive income, less goodwill and contractual and customer relationship intangible assets. The tangible common equity ratio is defined as the tangible common equity as a percentage of risk-weighted assets.

<sup>[1]</sup> Information related to regulatory capital for 2011, has not been restated to reflect the adoption of IFRS, as it reflects actual filing with the Office of the Superintendent of Financial Institutions Canada (OSFI). Commencing with Q1-2012, this financial information is calculated based on IFRS.

In thousands of Canadian dollars (Unaudited)

AS AT OCTOBER 31, 2011 (CANADIAN GAAP)

															RISK WEIGHTED
		0%		20%	35%	50%	75%	100%		150%		225%	TOTAL		ASSET
Exposure Class (after risk mitigation)															
Corporate	\$	1,544	\$	42,297 \$	- \$	59,791 \$	- \$	4,142,379	\$	9,910	\$	- \$	4,255,921	\$	4,195,599
Sovereign	•	3,544,374		255,875	- '	-	- '	-	•	-	•	- '	3,800,249	•	51,175
Bank		-		396,122	_	_	_	_		_		_	396,122		79,224
Retail residential mortgage loans		4,062,669	`	-	4,202,215	_	_	44,114		_		_	8,308,998		1,514,889
Other retail		697,649		_	-,202,210	_	2,358,500	9,575		_		_	3,065,724		1,778,450
Small business entities treated as other retail		88,901					1,097,389	5,575					1,186,290		823,042
Equity		00,901		_	-	<del>-</del>	1,097,309	326,422		-		-	326,422		326,422
Securitization		-		26.266	-	24	-	,		-		1,788	,		12,124
				26,366	-	24	-	2,816		-		1,700	30,994		,
Other assets		70,653		128,904	1 000 015	-		490,024		- 0.040		4 700	689,581		515,805
B 1 4		8,465,790		349,564	4,202,215	59,815	3,455,889	5,015,330		9,910		1,788	22,060,301		9,296,730
Derivatives			3	359,411	-	-	-	22,127		-		-	381,538		94,009
Credit-related commitments		33,678		6,000	-	-	-	520,944		-		-	560,622		522,144
Operational risk															1,159,088
	\$	8,499,468	\$ 1,2	214,975 \$	4,202,215 \$	59,815 \$	3,455,889 \$	5,558,401	\$	9,910	\$	1,788 \$	23,002,461	\$	11,071,971
Balance sheet items															
Cash, deposits with other banks, securities and securitie	s purchase	d under revers	se repurch	hase agreen	ents									\$	588,745
Personal loans															2,076,397
Residential mortgage loans															2,482,595
Commercial mortgage loans, commercial loans and accommercial	eptances														3,631,925
Other assets															517,068
												AS A	T JULY 31, 2011	\$ 1 (CAN/	IADIAN GAAP
															RISK- WEIGHTED
		0%		20%	35%	50%	75%	100%		150%		AS A	T JULY 31, 2011 TOTAL		
n thousands of Canadian dollars (Unaudited)		0%		20%	35%	50%	75%	100%		150%					IADIAN GAAP) RISK- WEIGHTED
in thousands of Canadian dollars (Unaudited)  Exposure Class (after risk mitigation)  Corporate	\$	0% 1,564	\$	20%	35%	50% 57,160 \$	75%	100%	\$	150%	\$		TOTAL		IADIAN GAAP) RISK- WEIGHTED
in thousands of Canadian dollars (Unaudited)  Exposure Class (after risk mitigation)	\$								\$		\$	225%	TOTAL	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS
In thousands of Canadian dollars (Unaudited)  Exposure Class (after risk mitigation)  Corporate Sovereign	\$	1,564	2	51,866 \$ 207,256					\$		\$	225%	TOTAL 4,225,955 3,583,887	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS 4,159,483 41,451
In thousands of Canadian dollars (Unaudited)  Exposure Class (after risk mitigation)  Corporate  Sovereign  Bank	\$	1,564 3,376,631	2	51,866 \$	- \$ - -			4,105,035 - -	\$		\$	225%	TOTAL 4,225,955 3,583,887 654,057	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans	\$	1,564 3,376,631 - 4,069,593	2	51,866 \$ 207,256			- \$ - - -	4,105,035 - - 48,380	\$		\$	225%	4,225,955 3,583,887 654,057 8,069,740	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail	\$	1,564 3,376,631 - 4,069,593 704,869	2	51,866 \$ 207,256	- \$ - -		- \$ - - 2,314,247	4,105,035 - -	\$		\$	225%	4,225,955 3,583,887 654,057 8,069,740 3,028,797	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail	\$	1,564 3,376,631 - 4,069,593	2	51,866 \$ 207,256	- \$ - -		- \$ - - -	4,105,035 - - 48,380 9,681	\$		\$	225%	TOTAL 4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416	I (CAN	ADIAN GAAP)  RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity	\$	1,564 3,376,631 - 4,069,593 704,869	2	51,866 \$ 207,256 654,057 - - -	- \$ - -	57,160 \$	- \$ - - 2,314,247	4,105,035 - - 48,380 9,681 - 354,710	\$		\$	225%	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization	\$	1,564 3,376,631 - 4,069,593 704,869 85,610	2	51,866 \$ 207,256 554,057 - - - 29,186	- \$ - -		- \$ - - 2,314,247	4,105,035 - - 48,380 9,681 - 354,710 2,168	\$		\$	225%	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267	6	51,866 \$ 207,256 654,057 29,186 48,112	- \$ - - 3,951,767 - - - -	57,160 \$	- \$ - - 2,314,247 1,050,806 - -	4,105,035 - - 48,380 9,681 - 354,710 2,168 465,102	\$	10,330 8	\$	225% - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534	2	51,866 \$ 207,256 654,057 29,186 48,112	- \$ - - 3,951,767 - - -	57,160 \$	- \$ - - 2,314,247	4,105,035 - - - - - - - - - - - - - - - - - - -	\$		\$	225%	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182	2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715	- \$ - - 3,951,767 - - - -	57,160 \$	- \$ - - 2,314,247 1,050,806 - -	4,105,035 	\$	10,330 8	\$	225% - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534	2	51,866 \$ 207,256 654,057 29,186 48,112	- \$ - - 3,951,767 - - - -	57,160 \$	- \$ - - 2,314,247 1,050,806 - -	4,105,035 - - - - - - - - - - - - - - - - - - -	\$	10,330 8	\$	225% - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246	I (CAN	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives		1,564 3,376,631 - 4,069,593 704,869 85,610 63,267 8,301,534 182 32,615	9 2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000	- \$	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182 32,615	9.00	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715	- \$ - - 3,951,767 - - - -	57,160 \$	- \$ - - 2,314,247 1,050,806 - -	4,105,035 	\$	10,330 8		225% - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646	\$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments		1,564 3,376,631 - 4,069,593 704,869 85,610 63,267 8,301,534 182 32,615	9.00	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000	- \$	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments Operational risk	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182 32,615 8,334,331	\$ 1,2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000 245,192 \$	3,951,767 	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments Operational risk  Balance sheet items	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182 32,615 8,334,331	\$ 1,2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000 245,192 \$	3,951,767 	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$ \$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800 10,879,847
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments Operational risk  Balance sheet items Cash, deposits with other banks, securities and securitie	\$	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182 32,615 8,334,331	\$ 1,2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000 245,192 \$	3,951,767 	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$ \$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800 10,879,847
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments Operational risk  Balance sheet items Cash, deposits with other banks, securities and securitie Personal loans Residential mortgage loans	\$ s purchased	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182 32,615 8,334,331	\$ 1,2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000 245,192 \$	3,951,767 	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$ \$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800 10,879,847
Exposure Class (after risk mitigation) Corporate Sovereign Bank Retail residential mortgage loans Other retail Small business entities treated as other retail Equity Securitization Other assets  Derivatives Credit-related commitments Operational risk  Balance sheet items Cash, deposits with other banks, securities and securitie Personal loans	\$ s purchased	1,564 3,376,631 - 4,069,593 704,869 85,610 - 63,267 8,301,534 182 32,615 8,334,331	\$ 1,2	51,866 \$ 207,256 654,057 29,186 48,112 990,477 248,715 6,000 245,192 \$	3,951,767 	57,160 \$ 2,849 - 60,009	- \$	4,105,035 		10,330		225%  - \$	4,225,955 3,583,887 654,057 8,069,740 3,028,797 1,136,416 354,710 34,203 576,481 21,664,246 264,646 578,392	\$ \$	ADIAN GAAP) RISK- WEIGHTED ASSETS  4,159,483 41,451 130,811 1,431,498 1,745,366 788,105 354,710 9,430 474,724 9,135,578 65,492 540,977 1,137,800 10,879,847

<sup>[1]</sup> Information related to regulatory capital for 2011, has not been restated to reflect the adoption of IFRS, as it reflects actual filing with the Office of the Superintendent of Financial Institutions Canada (OSFI). Commencing with Q1-2012, this financial information is calculated based on IFRS.

### ALLOWANCES FOR LOAN LOSSES

	AS AT OCT		AS	S AT JULY 31	AS	AT APRIL 30	AS AT	JANUARY 31	AS AT	OCTOBER 31	AS	S AT JULY 31	AS	AT APRIL 30	AS AT	JANUARY 31	AS AT N	OVEMBER 1
In thousands of Canadian dollars (Unaudited)		2012		2012		2012		2012		2011		2011		2011		2011		2010
Individual allowances																		
Commercial mortgage loans	\$	-	\$	28,914	\$	29,827	\$	22,467	\$	22,129	\$	20,401	\$	21,255	\$	17,943	\$	13,750
Commercial and other loans [1]		-		33,138		37,176		39,918		47,321		47,588		46,206		47,722		44,391
		-		62,052		67,003		62,385		69,450		67,989		67,461		65,665		58,141
Collective allowances - Against impaired loans																		
Personal loans		-		12,011		8,751		9,451		8,192		9,200		10,619		10,960		9,351
Residential mortgage loans		-		394		261		403		546		1,496		2,204		1,914		1,937
Commercial mortgage loans		-		2,355		155		7,051		7,175		9,307		2,375		2,533		2,629
Commercial and other loans [1]		-		2,883		2,425		3,441		2,644		2,763		1,709		1,592		7,900
		-		17,643		11,592		20,346		18,557		22,766		16,907		16,999		21,817
Collective allowances - Against performing loans																		
Personal loans		-		22,495		25,461		24,552		22,024		20,200		21,939		21,790		22,196
Residential mortgage loans		-		1,349		1,334		1,316		878		1,262		1,589		1,659		1,561
Commercial mortgage loans		-		15,275		16,997		15,255		15,008		12,643		12,902		12,700		13,201
Commercial and other loans [1]		-		13,825		16,482		18,449		17,233		16,293		15,407		16,730		14,651
		-		52,944		60,274		59,572		55,143		50,398		51,837		52,879		51,609
Total allowances for loan losses																		
Personal loans		-		34,506		34,212		34,003		30,216		29,400		32,558		32,750		31,547
Residential mortgage loans		-		1,743		1,595		1,719		1,424		2,758		3,793		3,573		3,498
Commercial mortgage loans		-		46,544		46,979		44,773		44,312		42,351		36,532		33,176		29,580
Commercial and other loans [1]		-		49,846		56,083		61,808		67,198		66,644		63,322		66,044		66,942
	\$	-	\$	132,639	\$	138,869	\$	142,303	\$	143,150	\$	141,153	\$	136,205	\$	135,543	\$	131,567

<sup>[1]</sup> Including customers' liabilities under acceptances.

### PROVISION FOR LOAN LOSSES RECORDED IN THE CONSOLIDATED STATEMENT OF INCOME

																		FOR THE
	FOR THE THREE MONTHS ENDED										 FOR THE NINE	MONTHS		YEAR ENDED				
	0	CTOBER 31		JULY 31		APRIL 30	J	IANUARY 31	0	CTOBER 31	JULY 31	APRIL 30	JANUARY 31	JULY 31		JULY 31	(	OCTOBER 31
In thousands of Canadian dollars (Unaudited)		2012		2012		2012		2012		2011	2011	2011	2011	2012		2011		2011
Individual allowances																		
Commercial mortgage loans	\$	-	\$	(504)	\$	7,639	\$	556	\$	3,239	\$ (672)	\$ 3,535	\$ 4,267	\$ 7,691	\$	7,130	\$	10,369
Commercial and other loans [1]		-		2,644		1,430		568		973	4,267	2,736	4,776	4,642		11,779		12,752
		-		2,140		9,069		1,124		4,212	3,595	6,271	9,043	12,333		18,909		23,121
Collective allowances - Against impaired loans																		
Personal loans		-		8,681		4,947		6,490		5,865	4,607	5,880	7,161	20,118		17,648		23,513
Residential mortgage loans		-		1,241		480		220		101	(319)	776	238	1,941		695		796
Commercial mortgage loans		-		2,239		(6,826)		85		(1,867)	7,158	(76)	13	(4,502)		7,095		5,228
Commercial and other loans [1]		-		529		(872)		855		(57)	1,038	175	(6,268)	512		(5,055)		(5,112)
		-		12,690		(2,271)		7,650		4,042	12,484	6,755	1,144	18,069		20,383		24,425
Collective allowances - Against performing loans																		
Personal loans		-		(2,966)		909		(301)		1,824	(1,739)	149	(406)	(2,358)		(1,996)		(172)
Residential mortgage loans		-		15		18		64		(384)	(327)	(70)	98	97		(299)		(683)
Commercial mortgage loans		-		(1,722)		1,742		247		2,365	(259)	202	(501)	267		(558)		1,807
Commercial and other loans [1]		-		(2,657)		(1,967)		1,216		940	886	(1,323)	2,079	(3,408)		1,642		2,582
		-		(7,330)		702		1,226		4,745	(1,439)	(1,042)	1,270	(5,402)		(1,211)		3,534
Total provision for loan losses recorded in the																		
consolidated statement of income																		
Personal loans		-		5,715		5,856		6,189		7,689	2,868	6,029	6,755	17,760		15,652		23,341
Residential mortgage loans		-		1,256		498		284		(283)	(646)	706	336	2,038		396		113
Commercial mortgage loans		-		13		2,555		888		3,737	6,227	3,661	3,779	3,456		13,667		17,404
Commercial and other loans [1]		-		516		(1,409)		2,639		1,856	6,191	1,588	587	1,746		8,366		10,222
	\$	-	\$	7,500	\$	7,500	\$	10,000	\$	12,999	\$ 14,640	\$ 11,984	\$ 11,457	\$ 25,000	\$	38,081	\$	51,080

<sup>[1]</sup> Including customers' liabilities under acceptances.

## **DEPOSITS**

	AS AT OCTOBER 31			AS AT OCTOBER 31	AS AT JULY 31	AS AT APRIL 30	AS AT JANUARY 31	AS AT NOVEMBER 1	
In thousands of Canadian dollars (Unaudited)	i) 2012 2012 2012 20		2012	2011	2011	2011	2011	2010	
Personal									
Demand	\$ -	\$ 121,681	\$ 124,427	\$ 120,325	\$ 119,022	\$ 125,626	\$ 123,837	\$ 118,643	\$ 122,717
Notice	-	5,406,729	5,392,271	5,459,047	4,801,007	4,678,389	4,627,777	4,563,122	4,515,255
Term	-	11,308,633	10,897,617	10,675,370	10,689,824	10,730,514	10,759,078	10,699,601	10,716,879
	-	16,837,043	16,414,315	16,254,742	15,609,853	15,534,529	15,510,692	15,381,366	15,354,851
Business, banks and other									
Demand	-	1,385,151	1,235,701	1,287,580	1,418,394	1,358,896	1,435,550	1,352,952	1,481,642
Notice	-	1,099,033	1,118,858	1,118,950	1,025,594	978,505	989,142	867,544	850,899
Term	-	2,300,832	2,291,880	2,040,015	1,962,440	1,553,932	1,638,393	1,325,243	1,918,278
	-	4,785,016	4,646,439	4,446,545	4,406,428	3,891,333	4,063,085	3,545,739	4,250,819
	\$ -	\$ 21,622,059	\$ 21,060,754	\$ 20,701,287	\$ 20,016,281	\$ 19,425,862	\$ 19,573,777	\$ 18,927,105	\$ 19,605,670

## ASSETS UNDER ADMINISTRATION AND ASSETS UNDER MANAGEMENT

In thousands of Canadian dollars (Unaudited)	AS AT OCT	OBER 31 2012	AS AT JULY 31 2012	AS AT APRIL 30 2012	AS AT JANUARY 31 2012	AS AT OCTOBER 31 2011	AS AT JULY 31 2011	AS AT APRIL 30 2011	AS AT JANUARY 31 2011	AS AT NOVEMBER 1 2010
Registered self-directed plans	\$	-	\$ 27,653,421	\$ 28,410,347	\$ 28,472,143	\$ 7,616,790	\$ 7,795,341	\$ 7,976,835	\$ 7,906,036	\$ 7,820,707
Mortgage loans under management		-	334,139	394,267	318,345	300,134	274,237	262,248	244,249	207,701
Clients' brokerage assets		-	2,207,719	2,184,872	2,173,151	2,153,893	2,189,077	2,224,099	2,257,647	2,274,998
Mutual funds		-	2,032,232	2,031,315	1,867,140	1,864,577	1,879,535	1,904,714	1,794,504	1,697,377
Institutional assets		-	79,301	79,981	89,785	115,130	239,015	247,217	293,177	299,927
Other - Personal		-	21,373	16,168	24,897	25,382	25,803	26,708	24,835	25,034
	\$	-	\$ 32,328,185	\$ 33,116,950	\$ 32,945,461	\$ 12,075,906	\$ 12,403,008	\$ 12,641,821	\$ 12,520,448	\$ 12,325,744

## RECONCILIATION OF BALANCE SHEET BETWEEN CANADIAN GAAP AND IFRS

	CANADIAN				CANADIAN			
	GAAP [1]	ADJUSTMENTS [2]	RECLASSIFICATIONS [2]	IFRS	GAAP [1]	ADJUSTMENTS [2]	RECLASSIFICATIONS [2]	IFRS
ASSETS								
Cash and non-interest-bearing								
deposits with other banks	\$ 81,600	\$ -	\$ -	\$ 81,600	\$ 69,820	\$ 193	\$ -	\$ 70,013
Interest-bearing deposits with other banks	276,429	9,030	-	285,459	596,979	2,773	-	599,752
Securities	270,420	0,000		200,100		2,110		000,702
Available-for-sale	1,096,333	_	1,011,742	2,108,075	1,028,953	868	1,013,003	2,042,824
Held-to-maturity	1,000,000	885,822	1,011,142	885,822	1,020,000	830,964	1,010,000	830,964
Held-for-trading	2,181,969	000,022		2,181,969	2,044,465	030,304		2,044,465
Designated as at fair value through profit or loss	1,011,742	_	(1,011,742)	2,101,909	1,013,003		(1,013,003)	2,044,403
Designated as at rail value through profit of loss	4,290,044	885,822	(1,011,742)	5,175,866	4,086,421	831,832	(1,013,003)	4,918,253
Securities purchased under	4,230,044	000,022		3,173,000	4,000,421	031,032		4,310,233
reverse repurchase agreements	318,753	401,564		720,317	312,647	227,573	_	540,220
Loans	316,733	401,304		120,311	312,047	221,313	<u> </u>	540,220
Personal	F 760 707		5,420	5,774,207	5,728,317		4,553	5,732,870
	5,768,787	0.004.047	,			2 200 205	,	
Residential mortgage	8,378,029	3,394,017	97,366	11,869,412	8,183,447	3,299,905	95,578	11,578,930
Commercial mortgage	2,363,808	-	•	2,363,808	2,302,562	-	-	2,302,562
Commercial and other	1,900,977	-	-	1,900,977	1,863,448	-	-	1,863,448
Customers' liabilities under acceptances	179,140	-	-	179,140	198,429	-	<u> </u>	198,429
	18,590,741	3,394,017	102,786	22,087,544	18,276,203	3,299,905	100,131	21,676,239
Allowances for loan losses	(149,743)	1,000	5,593	(143,150)	(147,663)	1,000	5,510	(141,153)
	18,440,998	3,395,017	108,379	21,944,394	18,128,540	3,300,905	105,641	21,535,086
Other								
Premises and equipment	64,752	(3,044)	-	61,708	63,616	(3,036)	-	60,580
Derivatives	228,704	(443)	-	228,261	147,009	(866)	-	146,143
Goodwill	53,790	(24,566)	-	29,224	53,790	(24,566)	-	29,224
Software and other intangible assets	123,357	(9,408)	-	113,949	114,812	(9,730)	-	105,082
Deferred tax assets	-	19,876	(15,716)	4,160	-	19,570	(11,834)	7,736
Other assets	612,024	(186,806)	(106,946)	318,272	509,054	(180,762)	(101,751)	226,541
	1,082,627	(204,391)	(122,662)	755,574	888,281	(199,390)	(113,585)	575,306
	\$ 24,490,451	\$ 4,487,042	\$ (14,283)	\$ 28,963,210	\$ 24,082,688	\$ 4,163,886	\$ (7,944)	\$ 28,238,630
LIABILITIES AND SHAREHOLDERS' EQUITY					•			
Deposits	f 45.040.040	ф (450)	•	£ 45,000,050	¢ 45,000,705	r (70.470)	•	¢ 45 504 500
Personal	\$ 15,610,012	\$ (159)	\$ -	\$ 15,609,853	\$ 15,606,705	\$ (72,176)	\$ -	\$ 15,534,529
Business, banks and other	4,457,406	(50,978)	-	4,406,428	3,891,333	(70.470)	-	3,891,333
	20,067,418	(51,137)	-	20,016,281	19,498,038	(72,176)	-	19,425,862
Other				==.				
Obligations related to securities sold short	1,471,254	-	•	1,471,254	1,436,439	-	-	1,436,439
Obligations related to securities								
sold under repurchase agreements	36,770	-	-	36,770	367,814	-	-	367,814
Acceptances	179,140	-	-	179,140	198,429	-	-	198,429
Derivatives	246,475	(116,506)	-	129,969	181,758	(77,731)	-	104,027
Deferred tax liabilities	-	(17,244)	23,606	6,362	-	(17,241)	18,260	1,019
Other liabilities	912,190	27,419	(37,889)	901,720	854,628	4,403	(26,204)	832,827
	2,845,829	(106,331)	(14,283)	2,725,215	3,039,068	(90,569)	(7,944)	2,940,555
Debt related to securitization activities	-	4,760,847	-	4,760,847	-	4,442,256	-	4,442,256
Subordinated debt	242,512	39	-	242,551	242,072	41	-	242,113
Shareholders' equity								
Preferred shares	210,000	-	-	210,000	210,000	-		210,000
Common shares	259,492	_	_	259,492	259,492	-	-	259,492
Share-based payment reserve	227	-	-	227	227	_	_	227
Retained earnings	818,207	(135,200)	_	683,007	802,795	(133,337)	_	669,458
Accumulated other comprehensive income	46,766	18,824	-	65,590	30,996	17,671	-	48,667
Accumulated other complehensive income	1,334,692	(116,376)	<u> </u>	1,218,316	1,303,510	(115,666)	<u> </u>	1,187,844
	, ,	. , ,	\$ (14,283)					\$ 28,238,630
	\$ 24,490,451	\$ 4,487,042	, , ,	\$ 28,963,210	\$ 24,082,688	\$ 4,163,886	, , ,	
Average assets (for the three-month period)	\$ 24,270,292	\$ 4,243,355	\$ -	\$ 28,513,647	\$ 24,146,118	\$ 3,912,825	\$ -	\$ 28,058,943

<sup>[1]</sup> See Reclassification of comparative figures in Note 2 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[2]</sup> See Note 5 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

In thousands of Canadian dollars (Unaudited)				A	S AT APRIL 30, 2011						AS .	AT JANU	ARY 31, 2011
	CANADIAN GAAP <sup>[1]</sup>	ADJUSTMENTS [2]	DECLASSIFICA	TIONS [2]			CANADIAN GAAP [1]	4 D II I	OTMENITO [2]	DECLASSII	FICATIONS [2]		
	GAAP	ADJUSTMENTS	RECLASSIFICA	TIONS	IFRS		GAAP	ADJU	STIMENTS	RECLASSII	ICATIONS		IFRS
ASSETS													
Cash and non-interest-bearing													
deposits with other banks	\$ 69,287	\$ 1,975	\$	-	\$ 71,262		\$ 74,322	\$	2,104	\$	-	\$	76,426
Interest-bearing deposits with other banks	641,777	4,756		-	646,533		454,600		2,607		-		457,207
Securities													
Available-for-sale	1,041,380	796	1,0	12,327	2,054,503		1,015,174		1,216		1,018,239		2,034,629
Held-to-maturity	-	646,713		-	646,713		-		638,276		-		638,276
Held-for-trading	2,248,007	_		-	2,248,007		1,889,086		_		-		1,889,086
Designated as at fair value through profit or loss	1,012,327	_	(1.0	12,327)	_,,		1,023,680		_		(1,018,239)		5,441
2 congriction and at rail value allough profit of loco	4,301,714	647,509	(1,0	-	4,949,223		3,927,940		639,492		-		4,567,432
Securities purchased under	4,001,714	041,000			1,010,220	_	0,027,040		000,102				1,007,102
reverse repurchase agreements	443,456	182,712			626,168		331,935		183,920		_		515,855
Loans	443,430	102,712			020,100		331,333		103,920				313,033
	E 077 40E			4.000	E 004 E07		E 000 700				4.000		F 007 040
Personal	5,677,165			4,362	5,681,527		5,622,733				4,886		5,627,619
Residential mortgage	7,976,899	3,185,279		90,566	11,252,744		7,998,024		2,950,019		89,567		11,037,610
Commercial mortgage	2,213,760	-		-	2,213,760		2,205,736		-		-		2,205,736
Commercial and other	1,823,234	-		-	1,823,234		1,742,889		-		-		1,742,889
Customers' liabilities under acceptances	187,400	-		-	187,400		170,098		-		-		170,098
	17,878,458	3,185,279		94,928	21,158,665	_	17,739,480		2,950,019		94,453		20,783,952
Allowances for loan losses	(148,225)	6,684		5,336	(136,205)		(146,562)		5,452		5,567		(135,543)
	17,730,233	3,191,963	1	00,264	21,022,460		17,592,918		2,955,471		100,020		20,648,409
Other						_					-		
Premises and equipment	63,952	(2,986)		_	60,966		63,549		(2,911)		_		60,638
Derivatives	120,201	(1,482)		_	118,719		132,776		(3,911)		_		128,865
Goodwill	53,790	(24,566)			29,224		53,790		(24,566)		_		29,224
	,				100,414		,		,				99,973
Software and other intangible assets	110,467	(10,053)		(4.000)			110,349		(10,376)		4 000		
Deferred tax assets	-	23,010		(1,838)	21,172		-		22,342		1,330		23,672
Other assets	524,547	(174,803)	,	99,903)	249,841		587,543		(173,246)		(103,360)		310,937
	872,957	(190,880)	•	01,741)	580,336		948,007		(192,668)		(102,030)		653,309
	\$ 24,059,424	\$ 3,838,035	\$	(1,477)	\$ 27,895,982		\$ 23,329,722	\$	3,590,926	\$	(2,010)	\$	26,918,638
LIABILITIES AND SHAREHOLDERS' EQUITY													
Deposits													
Personal	\$ 15,563,425	\$ (52,733)	\$	_	\$ 15,510,692		\$ 15,418,261	\$	(36,895)	\$	_	•	15,381,366
Business, banks and other	4,063,085	ψ (32,733)	Ψ		4,063,085		3,545,739	Ψ	(50,055)	Ψ		Ψ	
Dusiness, parks and other		(50.700)		-					(20,005)				3,545,739
0.1	19,626,510	(52,733)		-	19,573,777		18,964,000		(36,895)				18,927,105
Other													
Obligations related to securities sold short	1,437,259	-		-	1,437,259		1,170,817		-		-		1,170,817
Obligations related to securities													
sold under repurchase agreements	205,923	-		-	205,923		469,021		-		-		469,021
Acceptances	187,400	-		-	187,400		170,098		-		-		170,098
Derivatives	180,805	(51,217)		-	129,588		186,061		(54,082)		-		131,979
Deferred tax liabilities	-	(12,909)		13,199	290		· -		(12,727)		13,978		1,251
Other liabilities	913,780	16,088		14,676)	915,192		877,912		19,151		(15,988)		881,075
	2,925,167	(48,038)	,	(1,477)	2,875,652	_	2,873,909		(47,658)		(2,010)		2,824,241
Debt related to securitization activities		4,051,889		-	4,051,889				3,786,336		(2,0.0)		3,786,336
Subordinated debt	241,640	43			241,683		241,075		41				241,116
Shareholders' equity	271,070	45			271,000		2-71,070		- 1				۵-71,110
· ·	240.000				240,000		240,000						210 000
Preferred shares	210,000	-		-	210,000		210,000		-		-		210,000
Common shares	259,484	-		-	259,484		259,388		-		-		259,388
Share-based payment reserve	227	-		-	227		227		-		-		227
Retained earnings	780,668	(127,127)		-	653,541		762,966		(128,001)		-		634,965
Accumulated other comprehensive income	15,728	14,001		-	29,729		18,157	_	17,103			_	35,260
	1,266,107	(113,126)		-	1,152,981	_	1,250,738		(110,898)		-		1,139,840
	\$ 24,059,424	\$ 3,838,035	\$	(1,477)	\$ 27,895,982		\$ 23,329,722	\$	3,590,926	\$	(2,010)	\$	26,918,638
Avorage accepts (for the three wants and the	A 00 700 000	Ф 0.000.00 <del>-</del>					£ 00.744.400			_		^	07.070.000
Average assets (for the three-month period)	\$ 23,786,039	\$ 3,629,237	\$	-	\$ 27,415,276		\$ 23,711,163	\$	3,362,645	\$	-	\$	27,073,808
Book value per common share	\$ 43.49	\$ (5.32)	\$	-	\$ 38.17		\$ 42.75	\$	(5.35)	\$	_	\$	37.40

<sup>[1]</sup> See Reclassification of comparative figures in Note 2 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[2]</sup> See Note 5 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

In thousands of Canadian dollars (Unaudited)	AS AT NOVEMBER 1,	2010
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In thousands of Canadian dollars (Unaudited)						AS A	INOVEN	IBER 1, 2010
	C	ANADIAN GAAP <sup>[1]</sup>	ADJU	JSTMENTS [2]	RECLASSIF	FICATIONS [2]		IFRS
ASSETS								
Cash and non-interest-bearing								
deposits with other banks	\$	70,537	\$	1,907	\$	-	\$	72,444
Interest-bearing deposits with other banks		95,561		3,833		-		99,394
Securities								
Available-for-sale	1,1	103,744		1,281		1,033,836		2,138,861
Held-to-maturity		-		559,457		-		559,457
Held-for-trading		196,583		-		- (4 000 000)		1,496,583
Designated as at fair value through profit or loss		558,478		-		(1,033,836)		624,642
Securities purchased under	4,2	258,805		560,738		-		4,819,543
reverse repurchase agreements	ş	303,874		190,800		_		994,674
Loans		700,074		100,000				004,014
Personal	5.6	30,788		_		5,415		5,636,203
Residential mortgage		055,034		2,715,535		89,078		10,859,647
Commercial mortgage		166,375		-		-		2,166,375
Commercial and other		691,190		_		_		1,691,190
Customers' liabilities under acceptances		165,450		_		_		165,450
		708,837		2,715,535		94.493		20,518,865
Allowances for loan losses	,	138,143)		840		5,736		(131,567)
		70,694		2,716,375		100,229		20,387,298
Other	·							
Premises and equipment		58,536		(2,809)		-		55,727
Derivatives	1	162,610		(4,544)		-		158,066
Goodwill		53,790		(24,566)		-		29,224
Software and other intangible assets	1	112,369		(10,698)		-		101,671
Deferred tax assets		-		18,416		29.579		47,995
Other assets	Ę	85.362		(172,001)		(124,072)		289,289
		72,667		(196,202)		(94,493)		681,972
	\$ 23,7	772,138	\$	3,277,451	\$	5,736	\$ :	27,055,325
LIABILITIES AND SHAREHOLDERS' EQUITY								
Deposits								
Personal	\$ 15,3	396,911	\$	(42,060)	\$	_	\$	15,354,851
Business, banks and other		250,819	Ψ	(42,000)	Ψ	_	Ψ	4,250,819
Dustriess, baries and other	,	647,730		(42,060)		-		19,605,670
Other		, , , , , , ,		(12,000)				.0,000,0.0
Obligations related to securities sold short	1,3	362,336		_		-		1,362,336
Obligations related to securities	,	,						
sold under repurchase agreements		60,050		-		-		60,050
Acceptances	1	165,450		_		_		165,450
Derivatives		199,278		(84,043)		_		115,235
Deferred tax liabilities		-		(13,977)		41,520		27,543
Other liabilities	g	947,879		33,844		(35,784)		945,939
Ctrici riddintios		734,993		(64,176)		5,736		2,676,553
Debt related to securitization activities	۷,,	-		3,486,634		-		3,486,634
Subordinated debt		150,000		-		-		150,000
Shareholders' equity		,						,
Preferred shares	3	210,000		_		_		210,000
Common shares		259,363		_		_		259,363
Share-based payment reserve	4	243		_		_		243
Retained earnings	-	741,911		(131,428)		_		610,483
Accumulated other comprehensive income	,	27.898		28,481		-		56,379
Accumulated other complehensive income	1 1	239,415		(102,947)				1,136,468
		772,138	\$	3,277,451	\$	5,736	\$ :	27,055,325
Average assets (for the three-month period)	¥ 20,1		Ψ		*		Ψ.	
Book value per common share	\$	n.a. 41.87	\$	n.a. (5.50)	\$	n.a.	\$	n.a. 36.37
2001. Talido por cominion chare	Ψ	71.01	Ψ	(0.00)	Ψ	_	Ψ	50.51

<sup>[1]</sup> See Reclassification of comparative figures in Note 2 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[2]</sup> See Note 5 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

## RECONCILIATION OF INCOME STATEMENT BETWEEN CANADIAN GAAP AND IFRS

In thousands of Canadian dollars, except per share amounts (Unaudited)	FOR THE THREE MONTHS ENDED OCTOBER 31, 2011						FOR THE THREE MONTHS ENDED JULY 31, 2011						
		CANADIAN GAAP <sup>[1]</sup>	ΑI	OJUSTMENTS [2]		IFR	<u>.                                    </u>		CANADIAN GAAP [1]	AD	JUSTMENTS [2]		IFRS
Interest income													
Loans	\$	202,915	\$	39,048		\$ 241,963		\$	203,304	\$	40,704	\$	244,008
Securities		15,340		3,457		18,797			15,737		3,040		18,777
Deposits with other banks		1,066		18		1,084			1,584		10		1,594
Other, including derivatives		15,826		(74)		15,752			18,221		(1,932)		16,289
<u> </u>		235,147		42,449		277,596			238,846		41,822		280,668
Interest expense								-					
Deposits		110,069		-		110,069			112,032		-		112,032
Debt related to securitization activities		· -		38,552		38,552			· -		36,333		36,333
Subordinated debt		2,432		-		2,432			2,411		-		2,411
Other, including derivatives		152		-		152			466		-		466
		112,653		38,552		151,205			114,909		36,333		151,242
Net interest income		122,494		3,897		126,391	<del></del>	-	123,937		5,489		129,426
Other income		, -		-,		-,		-	-,		-,		
Fees and commissions on loans and deposits		29,960		(627)		29,333			30,240		(792)		29,448
Income from brokerage operations		8,332		` -		8,332			10,221		` _		10,221
Securitization income		8,831		(8,831)					10,201		(10,201)		-
Credit insurance income		4,994				4,994			4,104		-		4,104
Income from treasury and financial market operations		5,328		569		5,897			4,555		364		4,919
Income from sales of mutual funds		4.258		_		4.258			4.483		-		4.483
Income from registered self-directed plans		1,505		-		1,505			1,674		-		1,674
Other income		1,712		_		1,712			1,558		-		1,558
		64,920		(8,889)		56,031			67,036		(10,629)		56,407
Total revenue		187,414		(4,992)		182,422		-	190,973		(5,140)		185,833
Provision for loan losses		12,000		999		12,999			8,000		6,640		14,640
Non-interest expenses								-					
Salaries and employee benefits		73,716		(3,285)		70,431			72,466		(2,112)		70,354
Premises and technology		35,332		43		35,375			36,198		84		36,282
Other		23,077		(737)		22,340			28,108		(848)		27,260
Costs related to an acquisition and other [3]		8,180		826		9,006					` _		
- Costs totalion to all adquisition and other		140,305		(3,153)		137,152		-	136,772		(2,876)		133,896
Income before income taxes		35,109		(2,838)		32,271			46,201		(8,904)		37,297
Income taxes		6,537		(975)		5,562			10,919		(2,694)		8,225
Net income	\$	28,572	\$	. ,		\$ 26,709		\$	35,282	\$	(6,210)	\$	29,072
Preferred share dividends, including applicable taxes	Ψ	3,111	Ψ	(1,000)		3,111		Ψ	3,107	Ψ	(0,210)	Ψ	3,107
Net income available to common shareholders	\$	25,461	\$			\$ 23,598		\$	32,175	\$	(6,210)	\$	25,965
Average number of common shares outstanding (in thousands)	Ψ	20,101	Ψ	(1,000)		Ψ 20,000		Ψ	02,170	Ψ	(0,210)	Ψ	20,000
Basic		23,925		_		23,925			23,925		_		23,925
Diluted		23,941		_		23,941			23,943		_		23,943
Earnings per share		20,041				20,041		-	20,040				20,040
Basic	\$	1.06	\$	(0.07)		\$ 0.99		\$	1.34	\$	(0.25)	\$	1.09
Diluted	\$	1.06	\$	, ,		\$ 0.99		\$	1.34	\$	(0.26)	\$	1.08
	Ψ			, ,			_				, ,		
Net interest margin		2.00	%	(0.24)		1.76			2.03	%	(0.20)	%	1.83 %
Efficiency ratio		74.9	%	0.3	%	75.2			71.6	%	0.5	%	72.1 %
Return on common shareholders' equity		9.4	%	0.6	%	10.0	%		12.1	%	(0.9)	%	11.2 %
Excluding Transaction and Integration Costs [3]													
Adjusted diluted earnings per share	\$	1.31	\$	(0.05)		\$ 1.26		\$	1.34	\$	(0.26)	\$	1.08
Adjusted efficiency ratio		70.5	%	(0.3)	%	70.2			71.6	%	0.5	%	72.1 %
Adjusted return on common shareholders' equity		11.6	%	1.2	%	12.8	0/_		12.1	%	(0.9)	%	11.2 %

<sup>[1]</sup> See Reclassification of comparative figures in Note 2 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[2]</sup> See Note 5 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[3]</sup> Costs related to the acquisition of the MRS Companies and to the compensation for termination in 2012 of the distribution agreement of IA Clarington funds.

In thousands of Canadian dollars, except per share amounts (Unaudited)	FOR THE THREE MONTHS ENDED APRIL 30, 2011							FOR THE THREE MONTHS ENDED JANUARY 31, 2011					
	CANADIAN					-	CANADIAN		ADJUSTMENTS [2]				
	GAAP [1]	ADJ	USTMENTS [2]		IFRS		GAAP [1]	ADJ	USIMENIS		IFRS		
Interest income													
Loans	\$ 196,505	\$	37,928	\$	234,433	\$	206,271	\$	36,145	\$	242,416		
Securities	15,418		2,781		18,199		15,686		2,600		18,286		
Deposits with other banks	1,581		8		1,589		1,002		8		1,010		
Other, including derivatives	15,507		(1,311)		14,196		16,921		(1,813)		15,108		
	229,011		39,406		268,417		239,880		36,940		276,820		
Interest expense													
Deposits	108,851		-		108,851		113,511		-		113,511		
Debt related to securitization activities	-		33,983		33,983		-		31,875		31,875		
Subordinated debt	2,352				2,352		4,379		· -		4,379		
Other, including derivatives	1,166		-		1,166		452		-		452		
	112,369		33,983		146,352		118,342		31,875		150,217		
Net interest income	116,642		5,423		122,065		121,538		5,065		126,603		
Other income	-,-		-,		,		,		-,				
Fees and commissions on loans and deposits	28,211		(329)		27,882		28,184		159		28,343		
Income from brokerage operations	16,592		()		16,592		13,284		-		13,284		
Securitization income	7,564		(7,564)		-		8,890		(8,890)		10,20-1		
Credit insurance income	4,290		(1,00-1)		4,290		5,203		(0,000)		5,203		
Income from treasury and financial market operations	4,003		(10)		3,993		5,087		1,042		6,129		
Income from sales of mutual funds	4,460		(10)		4,460		4,107		1,042		4,107		
Income from registered self-directed plans	1,990				1,990		2,084				2,084		
Other income	1,965		-		1,965		1,102		-		1,102		
Other income	69,075		(7,903)		61,172		67.941		(7,689)		60.252		
Total revenue	185,717		(2,480)		183,237		189,479		(2,624)		186,855		
Provision for loan losses	12,000		(2,460)		11,984		15,000		(3,543)		11,457		
Non-interest expenses	12,000		(16)		11,904		15,000		(3,543)		11,457		
·	75,416		(2,259)		73,157		72,332		(3,644)		68,688		
Salaries and employee benefits Premises and technology	34,845		109		34,954		34,464		(3,644)		34,601		
<b>6</b> ,					,						,		
Other	24,563		(688)		23,875		24,162		(374)		23,788		
Costs related to an acquisition and other [3]	-		-		-		-		-		-		
	134,824		(2,838)		131,986		130,958		(3,881)		127,077		
Income before income taxes	38,893		374		39,267		43,521		4,800		48,321		
Income taxes	8,751		(500)		8,251		10,028		1,373		11,401		
Net income	\$ 30,142	\$	874	\$	31,016	\$	33,493	\$	3,427	\$	36,920		
Preferred share dividends, including applicable taxes	3,109		-		3,109		3,109		-		3,109		
Net income available to common shareholders	\$ 27,033	\$	874	\$	27,907	\$	30,384	\$	3,427	\$	33,811		
Average number of common shares outstanding (in thousands)					<u>.</u>								
Basic	23,923		-		23,923		23,922		-		23,922		
Diluted	23,946		-		23,946		23,942		-		23,942		
Earnings per share													
Basic	\$ 1.13	\$	0.04	\$	1.17	\$	1.27	\$	0.14	\$	1.41		
Diluted	\$ 1.13	\$	0.04	\$	1.17	\$	1.27	\$	0.14	\$	1.41		
Net interest margin	2.01	%	(0.18)	%	1.83 %		2.03	%	(0.17)	0/2	1.86 %		
Efficiency ratio	72.6	%	(0.16)	%	72.0 %		69.1	%	(1.1)	%	68.0 %		
•	10.7	%	2.0	%				%	3.3	%	15.2		
Return on common shareholders' equity	10.7	/0	2.0	70	12.7 %		11.9	70	3.3	70	15.2		
Excluding Transaction and Integration Costs [3]													
Adjusted diluted earnings per share	\$ 1.13	\$	0.04	\$	1.17	\$	1.27	\$	0.14	\$	1.41		
Adjusted efficiency ratio	72.6	%	(0.6)	%	72.0 %		69.1	%	(1.1)	%	68.0 %		
Adjusted return on common shareholders' equity	10.7	%	2.0	%	12.7 %		11.9	%	3.3	%	15.2 %		

<sup>[1]</sup> See Reclassification of comparative figures in Note 2 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[2]</sup> See Note 5 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[3]</sup> Costs related to the acquisition of the MRS Companies and to the compensation for termination in 2012 of the distribution agreement of IA Clarington funds.

In thousands of Canadian dollars, except per share amounts (Unaudited)			FOR THE YEAR ENDED OCTOB					BER 31, 2011	
		CANADIAN GAAP <sup>[1]</sup>		ADJUSTMENTS [2]				IFRS	
Interest income									
Loans	\$	808,995		\$	153,825		\$	962,820	
Securities	·	62,181		•	11,878		•	74,059	
Deposits with other banks		5,233			44			5,277	
Other, including derivatives		66,475			(5,130)			61,345	
		942,884			160,617			1,103,501	
Interest expense									
Deposits		444,463			-			444,463	
Debt related to securitization activities		-			140,743			140,743	
Subordinated debt		11,574			-			11,574	
Other, including derivatives		2,236			-			2,236	
		458,273			140,743			599,016	
Net interest income		484,611			19,874			504,485	
Other income									
Fees and commissions on loans and deposits		116,595			(1,589)			115,006	
Income from brokerage operations		48,429			-			48,429	
Securitization income		35,486			(35,486)			-	
Credit insurance income		18,591						18,591	
Income from treasury and financial market operations		18,973			1,965			20,938	
Income from sales of mutual funds		17,308			-			17,308	
Income from registered self-directed plans		7,253			-			7,253	
Other income		6,337			(05.440)			6,337	
Total revenue		268,972 753,583			(35,110)			233,862	
		47,000			(15,236)			738,347	—
Provision for loan losses Non-interest expenses		47,000			4,080			51,080	—
Salaries and employee benefits		293,930			(11,300)			282,630	
Premises and technology		140,839			373			141,212	
Other		99,910			(2,647)			97,263	
Costs related to an acquisition and other [3]		,			,			•	
Costs related to an acquisition and other		8,180 542,859			826 (12,748)			9,006 530,111	—
Income before income taxes		163,724			(6,568)			157,156	—
Income taxes		36,235			(2,796)			33.439	
Net income	\$	127,489		\$	(3,772)		\$	123,717	—
Preferred share dividends, including applicable taxes	Ψ	12,436		Ψ	(0,112)		Ψ	12,436	—
Net income available to common shareholders	\$	115,053		\$	(3,772)		\$	111,281	—
Average number of common shares outstanding (in thousands)	*	-,			(-, ,				_
Basic		23,924			-			23,924	
Diluted		23,943			-			23,943	
Earnings per share									_
Basic	\$	4.81		\$	(0.16)		\$	4.65	
Diluted	\$	4.81		\$	(0.16)		\$	4.65	
Net interest margin		2.02	%		(0.20)	%		1.82	%
Efficiency ratio		72.0	%		(0.2)	%		71.8	
Return on common shareholders' equity		11.0	%		1.2	%		12.2	
Excluding Transaction and Integration Costs [3]									
Adjusted diluted earnings per share	\$	5.05		\$	(0.12)		\$	4.93	
Adjusted officional ratio	Ψ	71.0	0/	Ψ	(0.12)	0/	Ψ	70.6	0/

<sup>[1]</sup> See Reclassification of comparative figures in Note 2 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

Adjusted efficiency ratio

Adjusted return on common shareholders' equity

2012 - Supplementary information

71.0 %

11.6 %

(0.4) %

1.3 %

70.6 %

12.9 %

<sup>[2]</sup> See Note 5 to the unaudited condensed interim consolidated financial statements as at July 31, 2012 for further details.

<sup>[3]</sup> Costs related to the acquisition of the MRS Companies and to the compensation for termination in 2012 of the distribution agreement of IA Clarington funds.